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## Avoid Midwinter Nightmares

By Paying Your 1922 Dues





**A** DESSERT—to be right—should not be a heavy course. It should be light and easy to digest, and at the same time, good.

That is Jell-O. It rounds out a meal with a satisfying sweet touch that appeals to every member of the family. A pleasant dessert makes the entire meal seem “special.” It is remembered for a long time.

The American Offices and Factory of The Genesee Pure Food Company are at Le Roy, New York, in the famous Genesee Valley Country.

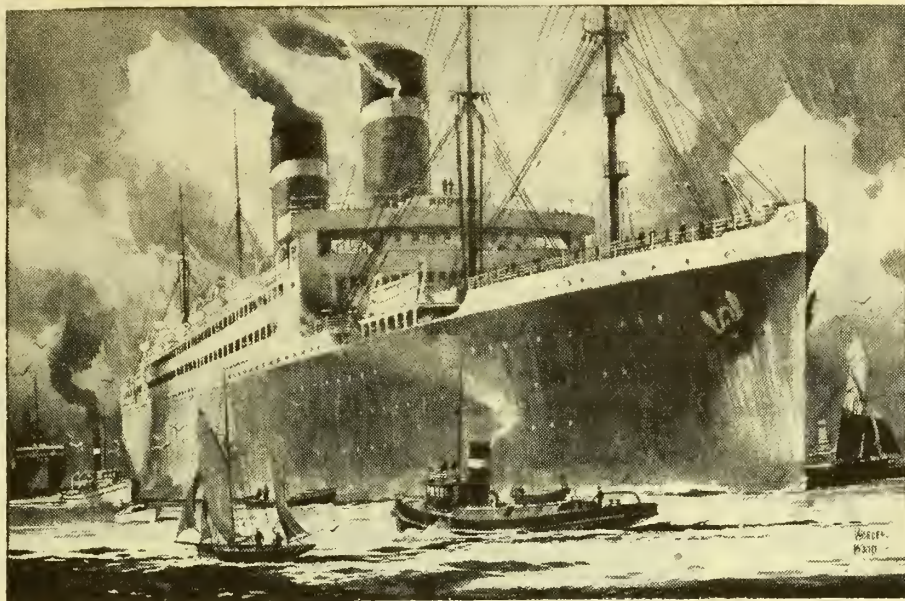
The Offices and Factory of The Genesee Pure Food Company of Canada, Ltd., are at Bridgeburg, Ontario, on the Niagara River.

# JELL-O

*America's Most Famous Dessert*







# Back to France in 1922

## *Make your plans now*

**T**HIS is the year of all years for a pilgrim-age to France. None of us wants to be sentimental, but deep in him every man who went across knows that part of his heart was left along the lines somewhere in France. Every man who went across lived more intensely during his months of service there than ever before. Every man who stayed here is conscious that he had to miss something pretty big. All of us want to go—well just to have a look around.

And all of us have at least twenty places we are planning to go to. Every man to his own desire. Paris? Nice? Monte Carlo? We leave it to you.

Let the Government know what you think. Send in the information blank below if you *can* go, and learn about your Government ships. They are among the finest afloat. Every American can be proud of them and, better still, be supremely *comfortable and well-served* on them.

Get behind the American Merchant Marine. Make it go. Your bayonets made it possible in the first place. See it through. These are *your* ships.

If you can't get across this year give the information blank below to someone who can go. Don't send the blank for him, simply urge him to send it in. You'll be doing your bit that way.

But, this is the year to go. Steamship fares are low as they are likely to be in years. Your pay is a rich man's income in Europe today. And, there's Paris or Nice or Monte Carlo. Let's go!

For information in regard to sailings and accommodations, address

**United States Lines**

45 Broadway New York City  
Moore and McCormack, Inc.  
Roosevelt Steamship Lines, Inc.  
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### *Write for Booklet*

Your Government wishes the name of every prospective traveler. If you are considering an ocean voyage anywhere, send the information blank now—no matter when you intend to go. You will receive without cost the Government's booklet of authentic travel information about passports, income tax requirements, etc.; description of ships and literature on foreign countries. You will be under no obligation.

## U. S. SHIPPING BOARD

Information Section 2251

Washington, D. C.

### INFORMATION BLANK To U. S. Shipping Board Information Section 2251 Washington, D. C.

Please send without obligation the U. S. Government Booklet giving travel facts and also information regarding the U. S. Government ships which go to the places I have marked X.

I am considering a trip to Europe ☐, to South America ☐, to The Orient ☐. I would go 1st class ☐, 2d ☐, 3d ☐. Going alone ☐, with family ☐, with others ☐. I have definitely decided to go ☐, I am merely considering the trip ☐.

If I go date will be about \_\_\_\_\_

My Name \_\_\_\_\_

My Street No. or R. F. D. \_\_\_\_\_

Town \_\_\_\_\_ State \_\_\_\_\_

# We are ready 1922 New Models—New Prices Effective January 3d

## Standard 1½-2 ton Autocar

Overall capacity, 11,000 lbs. (Chassis, body and load)

Type F, 97-in. wheelbase, 2 cylinder motor . . .	\$1950
Type G, 120-in. wheelbase, 2 cylinder motor . . .	\$2050

Unladen Chassis weight: Type F, 3600 lbs.; Type G, 3700 lbs.

## New 2 ton Heavy Duty Autocar

Overall capacity, 14,000 lbs. (Chassis, body and load)

Type H, 114-in. wheelbase, 4 cylinder motor . . .	\$2950
Type K, 138-in. wheelbase, 4 cylinder motor . . .	\$3075

Unladen Chassis weight: Type H, 5200 lbs.; Type K, 5350 lbs.

## New 5 ton Heavy Duty Autocar

Overall capacity, 22,000 lbs. (Chassis, body and load)

Type Y, 120-in. wheelbase, 4 cylinder motor . . .	\$3950
Type B, 156-in. wheelbase, 4 cylinder motor . . .	\$4100

Unladen Chassis weight: Type Y, 7200 lbs.; Type B, 7400 lbs.

THE AUTOCAR COMPANY, Ardmore, Pa., Established 1897

# Autocar

Wherever there's a road



## And Then the War Began—

A Man Who Was There Tells the Story of the First  
German Raid upon American Trenches in France

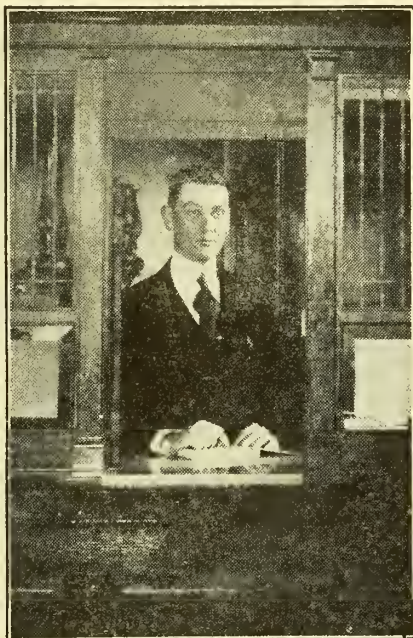
By Frank Coffman

SCATTERED throughout the land today are a few men on whose tablets of memory the night of November 2, 1917, is indelibly inscribed. Those men are the First Division survivors of Company F, Second Battalion, Sixteenth Infantry, for it was on the night of November 2d, a little over four years ago, that Company F wrote the opening chapter in a history of glorious achievement of which the First Division is jealously proud. It was on that night that Company F took over its first front line position, received its baptism of fire, bore the brunt of the first German raid against our lines, and lost the first American troops killed and captured in the World War.

About the three men killed, Corporal James Gresham and Privates Thomas Enright and Merle D. Hay, a number of articles have been written. The writer, however, who was corporal of the squad to which Enright and Hay were attached, believes this story will lift the curtain on the actual happenings of that memorable night. For a better understanding of the circumstances attending our entrance into the lines, a brief history of the First Division's preparation for the front seems necessary. After landing at St. Nazaire on June 26, 1917, the division, consisting of the 16th, 18th, 26th and 28th Infantry regiments and a Marine detachment, moved by successive stages into the Gondrecourt training area, arriving at its final destination on July 6th. We remained at Gondrecourt about two months, receiving instructions in modern warfare under a picked corps of Alpine Chasseurs, the best-trained and most courageous soldiers in the French Army.

After completing the course in combat training we moved on to Demange-aux-Eaux, where we remained until October 29th, drilling constantly in close order and extended formations. In the meantime the First Battalion of the Sixteenth Infantry had been sent into a quiet sector north of Toul for a ten-day tour of duty to familiarize the men with the actual conditions of trench warfare.

Receiving orders to relieve the First Battalion the Second left Demange on October 30th. We were hauled up to Valhey in trucks, from which point we hiked on foot to Bathlemont, where on the evening of November 1st we met the First Battalion coming out of the



Frank Coffman, corporal of the American squad which suffered the first casualties of the war, looking over the parapet of the bank at Elkhart (Va.) in which he is now assistant cashier

lines. Nothing had happened especially during their turn in the trenches, the sector living up to its French reputation of being perfectly quiet, although the fellows tried to kid us with a lot of cock-and-bull stories of the things that would happen to us. Little did they dream how true their predictions would be.

We remained all night in Bathlemont, and prepared all day of the 2d for our entrance into the lines that night. Darkness came early, and by five o'clock we were ready to start, each man loaded down with extra ammunition and equipment weighing probably a hundred pounds. It was pitch-dark and raining hard. With French guides to lead us we started in. Over broken duck-boards and shattered trenches half-filled with water we stumbled along through the mud and darkness, finally reaching our position at ten o'clock. It had taken us just five hours to hike that one mile.

The first platoon of Company F, consisting of forty-six men including four

extra automatic riflemen from the fourth platoon, was assigned to the company front position. This position was about one hundred yards wide. The German lines in front of us were probably five hundred yards away. Both their position and ours lay on rising ground with a low valley between.

As we moved in, the French, who were holding the line temporarily, filed out and our men took their places in the observation posts in the wire out front, and the automatic riflemen took their stations on the fire step. Privates Hay and Enright of my squad were posted as sentries while Corporal Gresham had charge of a firing squad slightly further up the trench. Both Enright and Gresham were old timers, having been in the service several years before America entered the war. Hay was a rookie, having enlisted a short time before the division left Texas.

I was assigned to day trench patrol, and all assignments being completed by midnight, retired with the five remaining men of my squad to a traverse dug-out a short distance in the rear of the front line trench. Four of the men and myself crawled into the dugout to get a little sleep while the fifth was left on guard at the entrance.

All was quiet except for an occasional rat-tat-tat from some nervous machine gunner further down the line, or an inquisitive Very light from the enemy trenches across the valley. So, lured on by exhaustion and a sense of safety, we wrapped our blankets around us and prepared for a few hours of restful slumber. False hope.

At three o'clock in the morning the Germans turned loose on our comparatively small position what the French observers afterwards declared to be the most intense bombardment they had ever witnessed. Sixteen batteries of ninety-six guns varying in size from one-pounders to six-inch, threw over in forty-five minutes, according to French estimates, several thousand shells. The only thing that prevented our platoon from being entirely wiped out was the fact that our trenches were deep, and the ground soft and muddy with no loose stones.

After the shelling had lasted three-quarters of an hour the range was suddenly lifted in a half circle box barrage in our rear to prevent our supports from coming up, and two hundred and

(Continued on page 18)



# Fusing the Alien Alloy

## The Problem of Assimilating Forty Years of Immigration

By Henry Cabot Lodge

**E**XCEPTING the Indians, who practically speaking are very few in number, and the Negroes, who are the result of a forced immigration, the United States has been populated by emigrants from Great Britain, Ireland and Continental Europe. This emigration began three hundred years ago and has continued ever since in a constantly swelling volume.

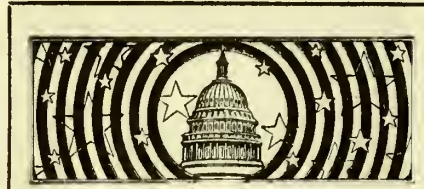
From the earliest settlers down to the last quarter of the nineteenth century the emigration to the United States, although it comprised people of different nationalities and speaking different languages, was composed in the main of the English-speaking people and almost entirely of people of fundamentally the same racial stock and origin. The process of assimilation and the consolidation of the people of the United States under these conditions went on steadily and, in view of all the circumstances, with rapidity, so that an American type was developed and a general community of thought in regard to fundamental principles of society and government was established or at least well advanced on the road to complete establishment.

The last forty years have been marked, on the other hand, by the coming of a large emigration from countries which had not previously contributed to the population of the United States in any effective degree, including very large additions from eastern and southeastern Europe, furnished by populations which were of entirely different racial stocks and possessed of entirely different traditions from those which had built up the United States during the first 250 years of its existence.

This fact adds undoubtedly to the difficulties of Americanizing and assimilating the constant additions which are being made to our population. The assimilation or, to use the more popular word, the Americanization of all these people, which was of the utmost importance from the beginning of the settlement of North America, has now become more essential than ever. The popular interest in this work of Americanization, which has become so active within the last few years and particularly since the war, is one of the most encouraging signs of the times and should command not only the interest and the thought but the active work of all good Americans.

The problems which beset us in this period of our history, when the whole world has been shaken and in many cases broken by the terrible war which began in 1914, not only enhance our difficulties but make it more than ever clear that if we are to solve the problems presented by western civilization, torn and shaken socially and financially by the war with Germany, we must first of all see to it that all those who either by naturalization or by birth can claim American citizenship shall be thorough Americans.

We all know what we mean when we say that a man or a woman is a good American, but while it is comparatively simple to state it in a general phrase it is much more difficult to define our meaning in detail. What we need and desire can be stated with sufficient exactness, however, to cover all practical purposes. By a good American we mean a man or woman who loves best and thinks first of the United States of America, who knows the history of his



**W**HEN Mr. Lodge's present term expires in 1923, he will have rounded out a service of thirty years in the United States Senate, representing the Commonwealth of Massachusetts. At seventy-one he is still a dominant figure in our national life. His most recent honor was appointment as a commissioner for the United States to the International Conference for the Limitation of Armaments.

country and is proud of it, who believes in the great American principles which lie at the foundation of our Constitution and our Government and to whom the principles of that Constitution and Government are dear.

True Americans are men and women who believe in liberty and law, in the real freedom which can only come under the limitations of law established by the will of the people, and who are utterly opposed to any attempt to divide Americans into classes or to establish class privileges. A true American is one who believes in obeying the will of the majority of the people clearly ascertained, and who is radically opposed to any attempt to override the law legally established by the expressed will of the majority by riot, insurrection or disorder.

The question which confronts those who are doing such fine work in the promotion of Americanization is how best to reach these results. The force of example will do much. So will the education of children, not merely in the schools but in other forms. Our common language, English, is our strongest bond of unity, and that language all Americans should know and speak. Even more, perhaps, can be attained by the advocacy and preaching of the principles of Americanism, whether in

public or in private. All our people must feel and it must be their strongest conviction that their first duty is to stand by and support their country whenever threatened in any way, whether by "malice, domestic or foreign levy." Whoever so believes and follows that conviction without a shadow of turning is a good American, and all the rest will come to those who are thus imbued with a controlling love of their country.

We fully realize that we have risen to be one of the greatest, if not the greatest, of the civilized nations of the earth. We are never unmindful of our relations with other nations nor of our duty to humanity, and if we are true to ourselves we shall perform those duties, ever remembering that by fidelity to the United States, to her interests, and to the welfare of her people, we can do more to benefit the world than in any other way. If we are untrue to ourselves we shall be useless to the rest of the world and destroy the greatest hope of the future, which rests so largely in the strength and stability of the United States and of the American people.

We have in this country millions of citizens of foreign birth or parentage. Our one great object is to make all these people Americans so that we may call on them to place America first and serve America as so many of them have done in the war just closed. We can not Americanize them if we are continually thrusting them back into the quarrels and difficulties of the countries from which they came to us. We shall fill this land with political disputes about the troubles and quarrels of other countries. We shall have a large portion of our people voting not on American questions and not on what concerns the United States but dividing on issues which concern foreign countries alone. That is an unwholesome and perilous condition to force upon this country. We must avoid it. We ought to reduce to the lowest possible point the foreign questions in which we involve ourselves.

I object strongly to having the politics of the United States turn upon disputes where deep feeling is aroused but in which we have no direct interest. It will all tend to delay the Americanization of our great population, and it is more important not only to the United States but to the peace of the world to make all these people who have come to us good Americans than it is to determine that some piece of territory should belong to one European country rather than to another.

For this reason I wish to limit strictly our interference in the affairs of Europe and of Africa. We have interests of our own in Asia and in the Pacific which we must guard upon our own account, but the less we undertake to play the part of umpire and thrust ourselves into European conflicts the better for the United States and for the world.



# How Long Do You Expect to Live?

By Charles Phelps Cushing

**H**ERE'S news—good news and right up to the minute—about what the director of the United States Veterans Bureau describes as “the best and cheapest life insurance in the world.”

The gist of this news is that on January 2, 1922, new rules and simplified application forms became effective; and your chance to get yourself insured again, if you are still in good health, was extended to March 4, 1926.

If you are one of the millions of ex-service men who allowed their war-term policies to lapse after the Armistice, Uncle Sam has a generous proposition to make to you. Translated out of the perplexing jargon of insurance agents into language that even you and I can understand, that proposition is as follows:

1. If you like, you can get insured again, on the same liberal terms that you had in war-time at any date you please before March 4, 1926.

2. You can get in again on this basis by paying up for only two months—the current month and a month of grace. For example, if you are twenty-five years old, you can take out \$1,000 worth of what used to be called “war-time insurance” for \$1.32, paying thereafter sixty-six cents a month.

3. If your policy has lapsed within three months, you must be in as good health as when it lapsed. If your policy lapsed over three months ago, you must submit a report of a medical examination proving your health as good as when your policy lapsed. You can get this examination at any Veterans Bureau office.

4. Take along with you when you apply for examination some data necessary for an affidavit which must accompany your medical certificate. They will ask you for your name, in full; your present address and your address at time of enlistment; your organization in the service and your serial number; and, if you have it, the certificate number of your war-time insurance policy. If you can remember the date when you enlisted and the date when you were discharged, your discharge papers will not be required.

5. If you like, that will be all for the present. But some time before March 4, 1926, you must make up your mind about changing your war-time policy into one of six forms of converted government insurance. Convert your term policy soon and you save yourself money in the long run. But you have more than four years to choose between the following half-dozen types of converted policies:

- Ordinary life insurance.
- Twenty annual payment plan.
- Thirty annual payment plan.
- Twenty-year endowment plan.

**U**NCLE SAM is just as ready to underwrite your life today as he was in 1918, and he is willing to undertake the job in any of six ways. Are you one of the majority who want endowment policies? Or would you prefer straight life? Or do you choose one of the four other schemes? It all depends on whether you want to spend your own insurance or merely protect your family—that and when you expect to die.

e. Thirty-year endowment plan.

f. Endowment at age sixty-two.

That doesn't sound so horribly baffling, does it? And perhaps the proposition always was just as simple to grasp as it is today. But for what it used to

be the writer dares not vouch. The whole thing used to stump him, as maybe it stumped you, too. In the words of Kipling's immortal Stalky, it used to sound too “filthy technical.”

If you are like the writer, who freely confesses that he never has been able to comprehend a bank's monthly statement or to follow the lingo of an insurance agent past the first half-minute of explanations, you too may have received in the past a

couple of bales of printed matter from what used to be called the “Bureau of War Risk Insurance of the Treasury Department,” and you too may have found yourself wholly unable to cut through that barbed wire entanglement of words to get at the meaning behind them. Like Marshal Foch when he received that present of a Montana wild cat, your first question was: “What do you do with the darn thing?”

So imagine your correspondent's surprise when he walked into the office of Colonel C. A. Penington, the new head of the Insurance Division of the Veterans Bureau in Washington, D. C., the other day and the colonel told him to draw up a chair and light a pipe and “hear the essentials of the darn thing” explained in less than ten minutes. And it all turned out to be just as simple as the five points stated above!

Under the circumstances, one can't help but wonder if one of the principal reasons why the Government's insurance business hasn't grown as fast as it should in the past wasn't that thorny barrier of language, as contained in official booklets and pamphlets. That literature certainly threw a lot of us for a loss.

Perhaps the present-day hand-outs of the Bureau are as baffling as the old ones. Your correspondent will never know about that, for this time he shied away from all printed matter whatever, and insisted upon a spoken version. So Colonel Penington, a plain person who smokes a briar pipe, smiled and nodded, and in a quiet, half-amused way, proceeded to explain the ABC's of the present situation in common, everyday American, unadorned.



Above, Col. C. A. Penington, head of the Insurance Division, Veterans Bureau. Scores of machines are used to handle your insurance. One of them signs forty policies at one operation. Premiums arrive by the bagful



"Let's take it up point by point," the colonel proposed after he had outlined the five essentials of the plan. "No. 1 ought to be clear enough as it stands—that if you are still in good health you can get in again, any time before March 4, 1926, upon the same terms that the Government offered you when you were in the service. This is on the basis of what we now call, for short, 'term insurance.'

"Second, you can get yourself reinstated for this 'term insurance' by paying up for two months. Let's take as an example, an applicant twenty-five years old. He can reinstate himself for \$1,000 worth of this kind of insurance for \$1.32; or for \$5,000 worth for \$6.60; or go the limit for \$10,000 worth for \$13.50. If you are older than twenty-five, it will cost more for each birthday; if you are younger, less. That's fair enough, isn't it?

"Third, you must prove your insurability in accordance with the above-mentioned requirements. If you are suffering from any disease or injury incurred in or aggravated by your active military or naval service during the World War, you may reinstate your insurance irrespective of your physical condition, provided you are not totally and permanently disabled, but only by the payment of all premiums which would have been paid by you if the insurance had not lapsed.

"But if your health has been impaired since your discharge by causes not to be blamed upon war service, and our doctors consider you a bad risk, you will have to pay the penalty of your neglect for not keeping up your insurance. The law then makes no provision for you. Do I make that clear?"

"Sure!" the visitor agreed. "In that case, A. W. O. L. spells S. O. L. and nobody can help it."

"It isn't a joking matter for some of them," the colonel answered, soberly. "But some of them may yet be able to get back into condition to pass their examinations before it's too late.

"Now, let's proceed to point No. 4. In addition to a medical certificate proving you a good risk, you must have another paper to describe and identify you to this bureau as a veteran, for no one but an ex-service man can buy safe insurance at rates as low as ours. We have tried to make our new application forms as simple and short as possible, and we demand nothing except absolutely necessary information. For example, you must give your name *in full*.

"Bill Johnston may think it nonsense to have to give us all of his middle names. But he wouldn't think so if he should drop in here at the Veterans Bureau and find that we have no less than 2,032 Bill Johnstons listed in our files.

"Your present address and your address at time of enlistment, your rank and organization and serial number and the number of your former policy, if you can find it, and the addresses of your beneficiaries, past and present, all may speed up the work here in identifying your case when your papers arrive in Washington."

Later the division head had the writer shown through acres and acres of filing cases arranged in miles of aisles, bidding him "see the point for yourself."

"We clear our desks in this department every twenty-four hours," Colonel

Penington went on, "and the only cases in which there is any delay are those which are difficult to identify because certain necessary information is omitted in the applicant's papers."

The way he said it made it sound like solemn truth. The Insurance Division, you are led to believe, has caught up at last with its work. Of course,

## Life's Auto By Wright Field

Traveling in Life's auto,  
Got to run it right.  
Got to help each other  
Out of every plight.  
If you meet a fellow  
Who can't make 'er go,  
Don't be selfish, brother,  
Give the lad a tow!

When a bump of trouble  
Rises in your road,  
Don't begin to worry  
'Cause you've got a load.  
You need all your courage—  
'Tis no time to sigh;  
Step right on the gas, boys,  
Climb the hill on high!

When you're out till morning,  
Head swelled up next day,  
All your last week's wages  
Blithely gone their way;  
If you haven't pondered,  
It is time you did;  
Better put your chains on—  
You're about to skid!

When you think you're all in,  
Got no pep at all,  
Sure that you're a failure,  
All you need is gall!  
When folks count you dead, just  
Keep on looking wise—  
Crank 'er up again, boys,  
When your engine dies!

there isn't so much to do as there used to be in the days of the Hopeless Muddle. For one thing, a large proportion of ex-service men allowed their policies to lapse. In brief, here's the story:

On Armistice Day in 1918 War Risk Insurance policies were carried to a grand total of 4,439,664. An inventory taken on May 21, 1921, showed that by death, by indifference, by the pinch of hard times on ex-service men's pocket-books and various other causes (one of them, the writer firmly believes, the difficulty of understanding the official literature on the subject) 3,836,835 policies had been dropped. Only 603,829 remained active.

But about this time business began to pick up, and since then more than 50,000 renewals have come rolling in. At present, less than one-fourth of the ex-service men of the World War are insured on the term or the converted basis. But the gain continues, and is likely to increase much faster following the announcement that the opportunity to reinstate was reopened on January 2, 1922.

When that new business appears, a trained organization will stand ready to handle it in volume, and the fourteen district and the 140 sub-offices of the Veterans Bureau's new "chain store system" will be operating to aid in drawing up papers in good order and

thus minimizing delays in the home office in Washington.

Probably the matter that will worry the information clerks in the chain stores most when applicants for insurance apply will be the subject of converted policies. All sorts of misunderstandings are current on this subject. But here, again, Colonel Penington may help make a seemingly tough problem look a little more simple.

"The essential thing to understand about conversion," he explained, "is this: That 'term insurance' is with us, as it is with a commercial concern, upon a temporary basis. The law under which we operate says that the holder of this temporary sort of policy must convert it to a more permanent basis some time before March 4, 1926. But that shouldn't worry you. It is to the policy holder's advantage, in fact, to convert term insurance as soon as possible.

"Why? First, because the minute he converts it he fixes the rate which he has to pay in the future. Thereafter his dues will not increase with each birthday. Take the case, again, of a man of twenty-five. If he converts his term insurance to ordinary life insurance at that age, he will pay no more a month for protection when he is eighty than he does to-day. But if you can imagine him being permitted not to convert, you'd find him at the age of eighty paying more than ten times as much in dues as he did at twenty-five, and digging down into his pocket on the month of his eightieth birthday for \$126.70 on his \$10,000 policy.

"That's the first point—economy in the long run. Another advantage of a converted policy is that it is more valuable than term insurance as a financial asset. It's like money in the bank. Why? Because, after you have paid up on it for a year or more, you can, if you get pinched for money and have to give it up, get back in cash some of what you put into it. Or if you don't want to give it up but find that you have bit off more than you can chew, you can borrow on this cash value.

"On December 1, the total number of loans made was 5,255. The amount of these loans was \$735,941.47. They were made on policies aggregating insurance of \$26,244,500.

"Another advantage of converted insurance is that the holder draws dividends annually after the first year the policy has been in effect. These dividends vary according to age and type of policy. Dividends grow larger each year. For the first two years, the dividends declared have ranged for the most part between \$1.04 and \$1.50 on each \$1,000 of insurance carried.

"But before we go any further, I guess you'd like to hear a little about what the six types of converted insurance are like. Nearly 325,000 ex-service men have made their choice and hold policies of converted government insurance. Here is our latest table showing the standing of the clubs in terms of the number of policy holders December 1, 1921:

Twenty-year endowment.....	133,930
Twenty annual payment.....	95,432
Ordinary life .....	44,892
Thirty-year endowment .....	16,826
Endowment at age sixty-two.....	13,443
Thirty annual payment.....	9,796

Total ..... 314,319

(Continued on page 15)



# Keeping Step with the Legion

## and The American Legion Auxiliary

### A Census of Veterans

WE can think of no one we should rather yield the floor to in this department than the National Commander. Let him explain in his own words the scope of the countrywide service census outlined in these columns last week:

"Here's the big scheme, and when it meets the approval of your department officials with such changes or additions as you may suggest through them, we will swing into it with everything we have. It is to be a service and compensation drive to reach every service man and woman in your community—get them everything they have coming from the Government, get their ideas and suggestions for this Legion of ours, find out what they want under the Legion's Adjusted Compensation Bill—and to give us the backing and strength that will put through the constructive measures for them, for the country, that The American Legion is battling for.

"It is going to entail something from you, old timer, but we believe you'll not only be for it, but will see it through. It will mean that your post will cover by personal canvass the entire community from which it draws members, and that you will cover your particular block or township or whatever you will step up and take, find every buddy in it, get his line-up and start things moving for him. Then your post and your department will be able to straighten out his difficulties, get him what's due him and find out whether, under the Legion's four-fold plan, he wants paid-up insurance, farm or home aid, vocational training or government lands, or whether he needs the immediate payments. Congress and the whole nation are going to be intensely interested in knowing what he chooses. If for some reason of his own he feels that he can turn his adjusted compensation over to build a huge revolving Legion fund to be handled by Legion department and service officials, for immediate long-term loans without security to the disabled veteran and his dependents until he can fight his way through the red tape to his just disability compensation, we want to know that too.

"It's a big deal. But with the Legion and the Auxiliary on the job we can do it. One department has tried it out. It works. What's the reward for the task? Just this. All that is worth while in a big job well done. Realization of a real and lasting service to our buddies and our communities. And don't forget that it will all come back to us in the years to come. We will have sold The American Legion to our whole community and good citizenship to many, many more men. We will have proved ourselves willing to serve in peace as well as war, and after all, that's what the Legion is all about. There will be more details later on. Stick with us."

Little did we expect, the day we

assumed the obligations of this department, that we should ever be able to sing, "We've got our National Commander working for us now." (As a matter of fact, we don't mean that at all. We intend to write just as much stuff as we do in any normal week and let his contributions stand as pure velvet to you, not to us.)

Newspapers far and wide have published the suggestion for a rotating Legion fund for the disabled to be made up of compensation contributions

BOTH the above plans—the Legion service census and the Legion rotating fund—will be discussed in detail, be it remembered, at the "little national convention" in Indianapolis next week. Your National Executive Committeeman and your department officials will be there, as previously prophesied in these columns, and so will the National Executive Committee of The American Legion Auxiliary. It will be the biggest between-conventions affair ever held.

### Legion Calendar

#### Dues

Now is the time. Pay up and sleep with an easy conscience. Money is the sinews of the Legion, including your post.

#### Post Elections

The right men for the right jobs.

#### Service Census

Study the National Commander's explanation of this plan, and of the rotating Legion fund, on this page. These topics will be discussed at the big Indianapolis meeting of National and Department officials, January 20th and 21st. The Auxiliary's National Executive Committee will meet at the same time.

#### Coming Anniversaries

February 12th and 22d are getting nearer—and give a thought to April.

#### Unemployment

Another case of the right men for the right jobs.

#### Community Co-operation

What is your post doing to help the home town?

#### Auxiliary

A unit for every post—and 100 per cent membership for every unit.

handed in by the more fortunate of us—the fellows the anti-comp people are always putting in the class of post-war profiteers and squanderers. The MacNider idea is to take the opposition at its word and organize a sort of American Veterans' Squanderers Association, with branches in every town, city, village, hamlet and way-station in the United States. The squanderers will duly collect what they are entitled to under the four-fold plan and squander it into a huge fund for the benefit of those among us who would be most certain to waste their money on such frivolities as food, lodging, and rompers for little Wilbur.

### "Saving February Alone"

FEBRUARY, we were taught in the schooldays rhyme, "hath but eight days and a score till Leap Year gives it one day more." To make up for its brevity, February is crowded with anniversaries of great importance in American history, and every one means something to the Legion. Look at them: February 12th, Lincoln's Birthday; 15th, anniversary of the sinking of the *Maine*; 16th, anniversary of the meeting at Paris in 1919 at which the project of forming an association of American veterans first took shape; 22d, Washington's Birthday.

We asked our good friends of the Post Activities Section—at least they promised to be our friends if we in turn would promise to play post activities to the limit, and we said we sure would—to contribute some suggestions for the observance by posts of Lincoln's and Washington's Birthdays. Here they are:

1. Co-operate with other civic and patriotic societies in preparing your program.
2. See that a Legion speaker is on the program of every school where special exercises are to be held.
3. Arrange a public mass-meeting. The program should include patriotic music (by a Legion band if possible), one good speaker, community singing, and historical tableaux.
4. As an alternative to the mass-meeting, an anniversary banquet with a program similar to that suggested for the mass-meeting is worth considering.
5. A patriotic ball may be given with especial appropriateness on Washington's birthday, with decorations and favors to carry out the anniversary idea. A short program should be arranged to interest the non-dancers.

We noticed that the Powers that Are in the Post Activities Section looked hard at our feet when they manufactured that last sentence. Well, so did an R. O. T. C. examining officer back in 1917, which is why we went through the war as a buck private, probably. But perhaps it was something else.

### Education Week a Fixture

SPEAKING of schools, as we went out of our way to do a few lines back, we cannot pass over Education Week, even



though the editor did put in a long piece about it two weeks ago. Education Week of 1921 has receded a month into history, but the story of what it accomplished is still accumulating, and the whole of it can never be written. The few bare statistics that can be put on paper, though they serve in some measure to make the results visible, cannot begin to show what good has already resulted and must continue to result from the active co-operation of the Legion and the National Education Association.

What happened? Well, the President issued a proclamation about it, and so did twenty governors of States, and numerous other governors accomplished the same end by informal appeals for the week's observance. Mayors or other community executives to the number of 8,000 issued similar local proclamations.

Twenty-six national organizations—among them Protestant, Catholic and Hebrew societies of prominence and power—accepted the Legion's and the Association's appeal for co-operation in putting the week over, and performed effective service nationally and locally.

Best of all, more than 9,000 Legion posts held meetings or furnished speakers for meetings in schools, at luncheons, mass-meetings, fraternal gatherings and the like. Essay contests were frequent. In Massachusetts, posts circulated printed notices urging the observance of the week. In Nebraska, 7,763 schoolhouses stayed open Friday night to give parents an opportunity to get acquainted with the school and its task, and a similar plan was carried out in Ohio. In Delaware all citizens were asked to attend one school session during the week.

So far as the Legion is concerned, Education Week has come to stay. The only question in future will be the date. Probably it will be advanced to late September or early October, a season in which the young idea is more concerned with the three R's than with Santa Claus.

## Introducing a New Act

**B**Y way of diversion, the conductor of this department wishes to introduce an enjoyable feature which has the merit of being absolutely new. Anyway, it has not been discussed in these pages for seven days. It's dues.

Not having made use of this word in such a long time, we found it necessary to consult the dictionary about it, because memory has a way of playing strange tricks. We were glad to learn, therefore, that the definition had not taken a turn for the worse since we used the word last. Dues, it appears, still means "that which is due or owed," and while Mr. Webster does not mention the Legion by name, it is plain that by dues he means that which is owed anything or anybody (including the Legion) by anybody else.

It follows logically from this that if you haven't paid your dues yet you still owe them, and if you are sleeping poorly your insomnia is on your own head. There is only one known cure for this ailment, and that cure is known to science as the C. A. prescription, which means, for the benefit of those

who are rusty on their Latin, "Come Across."

Once this is done, you will rate a membership card and a self-addressed post-card entitling you to a year's subscription to the Weekly. Your post adjutant, or whoever separates you from the necessary small change, will fill this out for you, but it's up to you to see that he does it right. Remember, you know your address better than your post adjutant does: See that your name and address and the name of your post are written (or better, printed) legibly and correctly, affix a one-cent stamp and trust the Post Office Department.

Among the first 8,000 cards to reach the Weekly office, three were not subscription cards but membership cards. There was one other curiosity. A

## Photographs Wanted

Built a clubhouse?  
Planted any memorial trees?  
Staged any shows?  
Put on some good Hommes 40 stunts?

Done anything that would make a good photograph—and did somebody take the photograph?

Send it to the Photograph Editor, The American Legion Weekly, 627 West 43d Street, New York City, with enough writin' so that he can put some readin' under it if he thinks he can use it. If he can't, he'll let you know. He's fussy, too, and wants only interesting pictures that will reproduce clearly and which portray post activities worth bringing to the attention of every Legion post. The picture must be good, but the idea behind it must be even better. Shoot!

Legionnaire named George H. Webb (he's a post adjutant, too) sent in a card with nothing on it but his name. No address, no post name or number, postmark so perfectly blended with Benjamin Franklin's face that nobody could read it. All right for you, George. Don't blame the Circulation Manager if your magazine doesn't call regularly.

## A Humorous Anecdote

**O**LD habits are hard to break. A year ago a newly-elected post adjutant, after searching in vain for the books containing the records of the previous year, asked his predecessor what had become of them.

"Do you keep them in the safe down where you work?" he inquired. "Good idea. Guess I'll see if my boss will stand for it too."

"Safe nothing," answered the retiring adjutant. "I didn't think they were any use, so I took them home for a souvenir."

Post officers retire. Post records never do. They are continuous. And they are highly essential to the proper conduct of a post by its officials. A new set of post officials can have no finer alibi than this: "No records were passed on to us. We've had to start all

over again. That's why we don't seem to be getting anywhere."

These reflections are not original with us. In an effort to get some more of our work done for us, we asked National Adjutant Bolles if he had any suggestions about what a new post official should get from an old post official. And Mr. Bolles said:

"If you are a newly-elected post commander or post adjutant, see that the minutes of the past year are immediately placed in your hands. If no minutes have been kept, ask the retiring post officials to prepare a joint statement covering as much of the ground as they can. Such a statement might well be prepared anyway, even if regular minutes have been kept, as a valuable supplement to them. It should include all data on unfinished work; a report of successful and unsuccessful post activities, with all the whys and wherefores; a list of the most interested and willing workers in the community, in and out of the Legion, and a clear account of the post's progress or lack of it in the effort to enlist the aid and co-operation of the civic, patriotic and social groups in the community. The great idea of the statement should be to make plain the atmosphere in which the post is working—a kind of chemical analysis of the air it breathes. The new officers should, of course, be familiar enough with the post's activities to understand this atmosphere on their own account, but it will aid them to have it plainly before them in writing."

"Of equal importance is the transfer from the old to the new finance officer of the post's financial records. The new finance officer should request the appointment of a finance committee to make a complete audit of the books so that he may be sure of a clean start. If the new finance officer finds there are no books to be turned over to him, he should get them at once from the Emblem Division at National Headquarters. There is no excuse for a disordered financial record."

"New post adjutants should see that the material turned over to them includes a copy of the Handbook of The American Legion published last year especially for the guidance of post officials, and study it thoroughly. If the Handbook too has become a 'souvenir,' ask your department headquarters for a new copy."

"One other thing there is which new post officials should get from old ones—they should get acquainted, not so much with themselves (they ought to know each other already), but with the leading men and women of their communities. Let the retiring post commander take his successor around to the mayor, city and town officials, chamber of commerce executives, ministers of all denominations, bank officials, heads of fraternal and social organizations, and introduce him. And the new post commander ought to call on all these people often enough so that they'll know him by name."

\* \* \* \*

**T**HE idea of this is, of course, to establish the post's standing in the community, not for the sake of its own prestige, but as proof of its realization

(Continued on page 16)

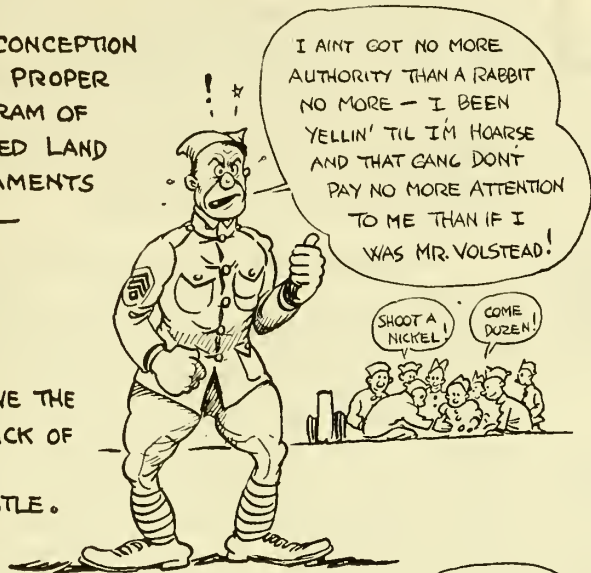


# Some Armament Limitations

By Wallgren

OUR CONCEPTION  
OF A PROPER  
PROGRAM OF  
LIMITED LAND  
ARMAMENTS  
IS —

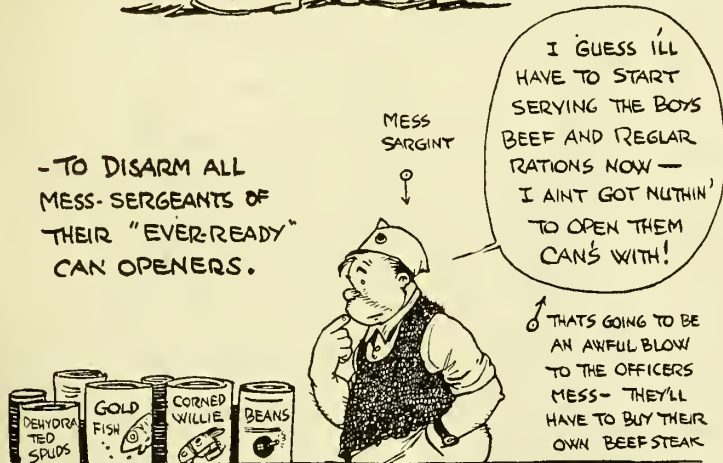
- TO  
DEPRIVE THE  
TOP KICK OF  
HIS  
WHISTLE.



- TO  
DISARM  
THE  
BUGLER.



- TO DISARM ALL  
MESS-SERGEANTS OF  
THEIR "EVER-READY"  
CAN OPENERS.

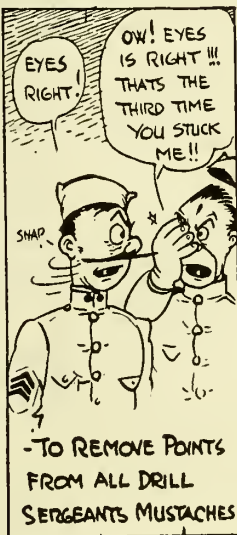
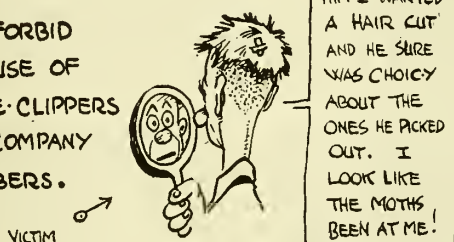


I FEEL ABSOLUTELY  
HELPLESS WITHOUT THEM!  
I NO LONGER SEEM  
TO HAVE ANY PRESTIGE  
OR DIGNITY!

OH, BUT THATS NOT  
THE WORSE!! I HEAR  
THEY ARE GOING TO  
TAKE OUR SWAGGER  
STICKS AND NAIL  
FILES FROM US!

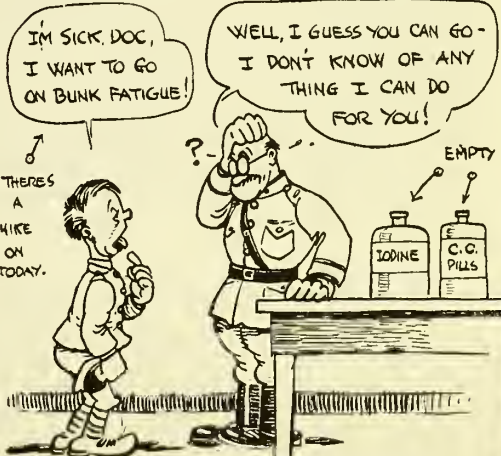


- TO FORBID  
THE USE OF  
HORSE-CLIPPERS  
BY COMPANY  
BARBERS.



- TO REMOVE POINTS  
FROM ALL DRILL  
SERGEANTS MUSTACHES

- TO REMOVE SPURS FROM ALL "2ND LOOIES"  
AND OFFICERS NOT IN CAVALRY OR ARTILLERY.



- TO DIS-ARM  
SALUTING.

( ENLISTED MEN WILL  
SALUTE BY SHAKING A  
LEG AND OFFICERS WILL  
RESPOND BY WAGGING  
THE EARS.)



- TO DEPRIVE ALL ARMY MEDICOS  
OF IODINE AND C.C. PILLS.



# EDITORIAL



Let our object be our country, our whole country, and nothing but our country. And, by the blessing of God, may that country itself become a vast and splendid monument, not of oppression and terror, but of wisdom, of peace and of liberty, upon which the world may gaze with admiration forever.—Daniel Webster.

## You Bet Your Life

ANY Grand Army man can recall the days when life insurance was looked upon with more or less disfavor, being regarded by conservative people as a form of gambling. Today, churches are insured against fire, and ministers have been known to insure their voices. Life insurance is regarded not as a wager with death, but an antidote for the financial consequences of death. Society accepts the theory that a breadwinner's responsibilities do not end with his life. Rich and poor alike accept life insurance as a means of meeting their posthumous responsibility.

That is one reason why War Risk Insurance was invented; so soldiers and sailors could be assured that financial hardship back home would be alleviated in the event of death.

But War Term Insurance, as originally conceived and as it exists today, is but a makeshift—a stop-gap to cover the periods of war and reconstruction. Payments are rated according to statistical tables. The amount of your insurance is divided by the years you can be expected to live, allowances are made for accrued interest during that period, and a rate is arrived at which is payable in monthly instalments. Such insurance is practically a wager. Every month you bet the Government between sixty-four and seventy-four cents to a thousand dollars that you will be alive next month. As you grow older the rate is increased, and four years from now, unless you convert your War Term Insurance to a policy conforming to the standards of private insurance companies, your protection will automatically end.

Uncle Sam now offers you a chance to maintain the insurance of war times on a peace basis. You can convert your policy from an out-and-out wager to a kind of savings certificate, for which you pay on the instalment plan. Uncle Sam will take monthly payments for the next twenty years and reimburse you at the end of that time, with generous interest, accepting the responsibility of paying your relatives the full amount of your policy if you die before that time. Or he will accept smaller monthly payments under other arrangements, so that your payments will stop in twenty or thirty years, at the age of sixty-two or at death. In any event, unless you take a straight life policy and set out after Methuselah's longevity record, you cannot lose.

In another part of this magazine, under the title, "How Long Do You Expect to Live?" is some rather startling information. We learn that fewer than 325,000 ex-service men and women have converted their war-time insurance, and that only about 600,000 retain even that form of insurance. Which only means that nearly four million people are overlooking a sure thing.

## Poor Richard the Typical

AMERICANS like to talk about the typical Americans as if our national virtues could be compressed into one mould. Many men, at different times, have been held up to the public as typical Americans. Most of them were super-Americans. Their genius was typically American, however, and typical in that it was original.

Benjamin Franklin offers a splendid example. His birthday (he was born January 17, 1706) has given his natal week the title of Thrift Week. Perhaps you say thrift is not an

American trait? Franklin's kind of thrift was typically American. It was the thrift of simplicity.

Franklin startled the courts of Europe by daring to appear before crowned heads in the plainest of raiment. His habits, while not exactly frugal, avoided ostentatious expenditure, while providing happiness enough for their owner. He was frugal of words, always stating a case directly and calling a spade a spade. He shocked the diplomacy of his day, but he achieved results in record-breaking time. His methods were American. He was the product of America. America can still profit tremendously by his example.

## Standing To on the Sweet Act

WHEN an automobile that has been driven for several years over rough stony roads finally breaks down on a smooth city street, nobody would think of blaming the breakdown on the last dozen miles over the asphalt. But before the recent passage of the new Sweet Act, the United States Government dealt with its tuberculous and mentally afflicted ex-service men on the assumption that their diseases were contracted after they left the service unless they could prove otherwise. These disabled men, roughly two-thirds of all men presenting disability claims, were in the position of plaintiffs suing the Government. Unless they could produce affidavits and conclusive evidence that their disabilities were the result of their service, the government bureaus denied them compensation.

Happily this condition will be ended if both the spirit and the letter of the new Sweet Act are observed by the Veterans Bureau. The burden of proof is now upon the Government. If a veteran has developed active pulmonary tuberculosis or a mental disease within two years of the date of his discharge, it is now assumed that the disease is the result of his war service. The Government has abandoned quibbling with invalids as a policy, if we may believe what we are told.

The American Legion won a great victory for all ex-service men when it caused this humanitarian change in regulations to be embodied in the Sweet Act. But the Legion must stay on guard. It must see the new regulation is observed fully.

The Legion's interest in this matter is vital. The number of tuberculous and mentally disabled veterans increases at an alarming rate. The rights of these men must be safeguarded, for individually they could not combat injustice if they encountered it. The present situation is outlined in a recent speech by Dr. Thomas W. Salmon, head of neuro-psychiatric hospitalization in the A. E. F. and now a member of the Legion's National Hospitalization Committee, as follows:

It is becoming less and less possible to connect present disability with war service, especially in those disorders which have a long, slow onset and which, even after they are developed, remain under cover for some time because of the hesitancy of patients or their friends to recognize their existence.

These cases of slow development should be brought to the attention of the Veterans Bureau as soon as they are recognized. The Sweet Act provides that certificates of disability must be obtained within one year following the passage of the Act. The Sweet Act passed August 9, 1921. The final date for obtaining disability certificates is, therefore, August 9, 1922. Until next August, then, the Legion must keep constantly at work, helping newly disabled men to obtain their rights. The task is a big one.

## A Cheerful Compensationist

CHARLES E. CARPENTER is president of E. F. Houghton and Co., of Philadelphia, an oil and leather concern which has twenty-six branches in America and ten abroad. Mr. Carpenter also edits *The Houghton Line*, in which he says what he thinks. His sentiments on adjusted compensation, we believe, are shared by not a few other big business men. Here they are:

I have been lambasted and taxed until I am sick of it and now that there is a probability of my being taxed for something which I would cheerfully pay, the Soldiers' Bonus, some one seems to be determined that I shall not have the pleasure of paying taxes for something I really enjoy being taxed for. Who the hell invented taxes anyhow?

Diogenes, front and center! Put out your lantern.



# THE VOICE OF THE LEGION

The Editors disclaim responsibility for statements made in this department. Because of space demands, letters are subject to abridgement.

## Where Ghosts Gather

*To the Editor:* Have you been out to Camp Funston lately? Well, if you haven't and want to remember it as it was four years ago, don't go. Yes, there's enough left for recognition, but that's what is so pitiable about it. It's an appropriate place for the ghosts of the men of the old Eighty-ninth who didn't come back, because now there are ghosts of barracks too. The camp seems haunted by old laughter, old friendships, old times. There are still a few soldiers, but they only accentuate the loneliness. Who knows but that the Eighty-ninth's dead are there? It's where the high ideals were formed that carried them through. And now in midnight don't they still march to the one, two, three, four of some one-time hard-boiled captain? It would be a fitting place for them, both they and the camp now being only memories.—RAYMOND LANE, *Manhattan, Kans.*

## Those Service Phrases

*To the Editor:* In reply to Henry Dwight of Yonkers, N. Y., I may be able to give some information about the word "dough-boy." I don't by any means know just where or how the term originated but, as far as I have been able to find, it was applied to the Infantry branch of the service alone, long before most of us were born.

If Mr. Dwight can obtain a copy of Augustus C. Bull's "The Cannoneer" (published by the G. A. R.'s official paper, the National Tribune, Washington, D. C.) he will find that Mr. Bull makes use of the word as though it had been long in use among soldiers in the following passage found in the Gettysburg chapter of that work:

"Our leading infantry (Cutler's and the Iron Brigade) had encountered the dough-boys of Lee's advance beyond Gettysburg."

Again, if Mr. Dwight can find a copy of Robert Morris Peck's "Tales of the Frontier" (1855-1860), published by the National Tribune, he will find that Mr. Peck applies the word to the Infantry alone, with a short explanation of the term, some years before the Civil War. It would seem that the word was first applied to the Infantry, and for long years afterward to no other branch of the service.

I am not at all sure the phrase "I'll tell the world" originated among soldiers. My father used that expression as far back as I can remember (some thirty or thirty-two years). That phrase seems to have originated with the old, hard-riding, straight-shooting gentlemen who sometimes used a rope to hang things on besides the weekly family wash, and were commonly called cowboys and ranchers. Also the phrase "jawbone" was used by these old-timers to denote a transaction where articles were obtained on credit without a note or other security being given for payment; in other words, a verbal promise of payment being all that was given at the time the transaction took place.

I must say that during the ten years I served with the Leathernecks their conception of the term was not quite that of the old frontiersmen who used it. Ask a good many unwise Haitians, Mexicans, Panamanians, etc.—STANLEY M. POWELL, *Linnwood Lanham Post, Beaudette, Minn.*

*To the Editor:* In a recent issue of The American Legion Weekly I note a communication in The Voice of the Legion from Henry Dwight, Yonkers, N. Y., asking about the origin of expressions such as "I'll tell the world," "Out of luck," etc.

Contrary to general belief, those expressions, with many others, are not new. Some are centuries old. Shakespeare uses "out of luck" in one of his plays, the exact

one I can not recall. Mark Twain, perhaps adopting it from Shakespeare, also wrote "out of luck," I believe in his "Life on the Mississippi." The Bard of Avon also has one of his characters "tell the world" in Macbeth.

The cognomen, "doughboy," it is generally known, dates back to the Mexican War.—K. S. EGAN, *Manitowoc, Wis.*

*To the Editor:* In answer to the inquiry of Henry Dwight as to the origin of the expression "I'll tell the world," he will find that it is used by Shakespeare in his comedy, "Measure for Measure," in the fourth scene of the second act.—FRANK JEFFERSON, *New York City.*

## A Needed Memorial

*To the Editor:* So Eugene V. Debs got his freedom and a great reception at Washington?

Great! Now, who will be treasurer of a fund to build a monument to the Bergdoll boys?—JOHN R. T., *Germantown, Pa.*

## Turning off the Spotlight

*To the Editor:* I am one of those who never wanted to see Debs freed from jail. But now that Debs is free, I am anxious to see that he gets a square deal. He probably will not deserve it, but give it to him.

The best kind of a square deal for Debs is to ignore him. Like thousands of others, he has made a living by agitation. Debs may be sincere, but his convictions have at least been so enhanced by the adulation of a considerable part of our population, that he thinks he is the mouthpiece of a much greater proportion of the people than he is.

Every time we publicly condemn Debs, we advertise him. Moreover, we help give him the idea that he is a power in the land. The idea is only one of the delusions which made Debs dangerous during the war, but it is an idea we helped foster by our very antipathy to the man.

Eugene V. Debs is not worth our antagonism. His cause is not important enough to be discussed in public. Once we realize that the fallacies of Debs's radicalism cannot be forced down the throats of the country, we will put Debs in his place. In the past, his voice has been the replies of his enemies. Why should we even reply to him?—R. L. H., *Galveston, Tex.*

## The Aristocrat in the Ranks

*To the Editor:* May I, as a member of the Legion, say that your recent editorial, "Too Proud to Peel," seemed a bit unfair? An aristocrat, to my mind, is born and it is a well-known fact that "once a gentleman, always a gentleman" applies strictly to this type of man in no matter what circumstances he may find himself.

Many of us are born with a sense of the fitness of things—aristocrats if you like. Because of this, many of us found life in the Army not to our liking for reasons that prompt you to knock John Andrews of Dos Passos' book, "Three Soldiers," who was "too proud to peel potatoes." If we have suffered because of our so-called aristocratic vein—well, we took our medicine and should not forever be held up as a subject for debate. If we did not float calmly and contentedly along the democratic army channels, it was we who suffered the bumps. The writer was a volunteer in an Infantry regiment. Having been wounded at Cambrai and in hospital several months I believe I had a share of almost everything that was handed out to the average private.

You must in your time in the service have known many men like John Andrews. Then let me ask you if you noticed a difference in John Andrews when soldiering under a "temporary" gentleman and when

he served under "an officer and a gentleman" in the strictest sense of the word? Was he not a different sort of man?

I have found that, although the aristocrat may have detested many of the menial jobs, he always accomplished what was allotted to him and did it better than most other men. It was his idea of playing the game. But his personal feelings almost always depended upon who assigned him to the job and the manner in which the order was given.

It is a sad fact that there are men alive today who are over-sensitive, proud, refined. Men who in later years will be spoken of as "gentlemen of the old school." Yes, it is unfortunate. But they are the last of a species that is fast becoming extinct. So in passing judgment on a man of this type let us consider his point of view, for there was many, many a John Andrews on Uncle Sam's payroll during the years 1917-1919.—L. J. C., *Staten Island, N. Y.*

## Young Lincoln's Commission

*To the Editor:* In reading President Lincoln's letters recently I ran across one which is not widely known, and which throws such an interesting side-light on one aspect of the Civil War service that it is of general interest now. This letter, which concerns his son's commission, was written during the last stage of the Civil War. It is printed in the standard work by Nicolai and Hay, "Abraham Lincoln, Complete Works," vol. 2, p. 630. The sentences from Grant's reply are in vol. 10, p. 213. I have not found in these volumes any further explanation or comment on the case. Here is the correspondence:

Executive Mansion, Washington,  
Jan. 19, 1865.

"Lieutenant General Grant:

Please read and answer this letter just as though I was not President, but only a friend. My son, now in his twenty-second year, having graduated at Harvard, wishes to see something of the war before it ends. I do not wish to put him in the ranks, nor yet to give him a commission, to which those who have already served long are better entitled and better qualified to hold. Could he, without embarrassment to you or detriment to the service, go into your military family with some nominal rank, I, and not the public, furnishing his necessary means? If not, say so without the least hesitation, because I am as anxious and as deeply interested that you shall not be encumbered as you can be yourself.

Yours truly,  
A. Lincoln."

Grant replied favorably, and said, "The nominal rank given him is immaterial, but I would suggest that of Captain, as I have three staff officers now, of considerable service, in no higher grade. Indeed, I have one officer with only the rank of lieutenant who has been in the service from the beginning of the war."

The son, Robert Lincoln, then received the appointment, and the historian adds that he "acquitted himself of the duties of that station with fidelity and honor."

Incidentally, there is a fact about Lincoln's earlier life which deserves to be better known. How many Legion men know that Lincoln himself was a soldier in an Indian war when he was twenty-three? He saw no fighting, and the emergency lasted only a short time. But he volunteered, and was elected captain of the company. When that company was soon afterwards mustered out of service Lincoln re-enlisted at once as a private.—C. H. T., *Amherst College, Amherst, Mass.*



# BURSTS AND DUDS

Payment is made for original material suitable for this department. Unavailable manuscript will be returned only when accompanied by stamped, self-addressed envelope

## Brand—U. S.

I'm for this thing called glory,  
For those who fought and died;  
With some of it left over  
For the gang who fought and tried.  
But it wasn't just men fighting,  
No, it wasn't just the guns,  
Nor the bayonets and shrapnel  
That went against the Huns.

I'm rising to remark right now,  
And I'm talking for the dumb;  
For I want this glory spread on  
In a manner square to plumb;  
Don't forget when passing honors  
By the roster and the rule,  
That some of them are coming  
To the good old Army mule.

He went aboard the transports  
Just the same as you and me;  
Standing in his stall in silence  
While they zigzagged 'cross the sea.  
He wore a halter for a belt,  
And was all set up, I guess,  
When they marked him in the gangway  
With his "colors": Brand—U. S.

He hit the field of battle  
Just as cool as plowing corn,  
And never shied or whinnied  
When it shelled through night to morn.  
Just kept pulling at the traces,  
Wagon train, caisson or cart,  
Knowing that when he had finished  
It was time again to start.

Machine gun, field artillery,  
He was always in the drag,  
A pulling, kicking, stalling thing  
Just following the flag.  
So, let's have a medal for the mule  
That pulled through all the mess,  
A sort of golden horseshoe—  
With an imprint: Brand—U. S.

Wells Hawks.

## Back Home Again

Alice: "Have you written to that wonderful man you became engaged to at the seaside?"

Virginia: "I've intended to all along, but I can't think of his name."

## Not Satisfied

"What you got?"

"Four aces."

"Hm-m-m. What's your other card?"

## Number, Please?

The man who had struck one of those rare not-so-very-prohibition parties and didn't want to leave it had made two unsuccessful attempts to get into the telephone booth, the third time negotiating it like a ferry going into a strange slip. He dropped his nickel in.

"H'llo, h'llo, h'llo," he cried. "Say, gimme Line's Busy, thassa good girl. H'llo, whassat? Line's busy? Aw right."

He staggered out.

"Lord knows I tried to get her anyway," he murmured.

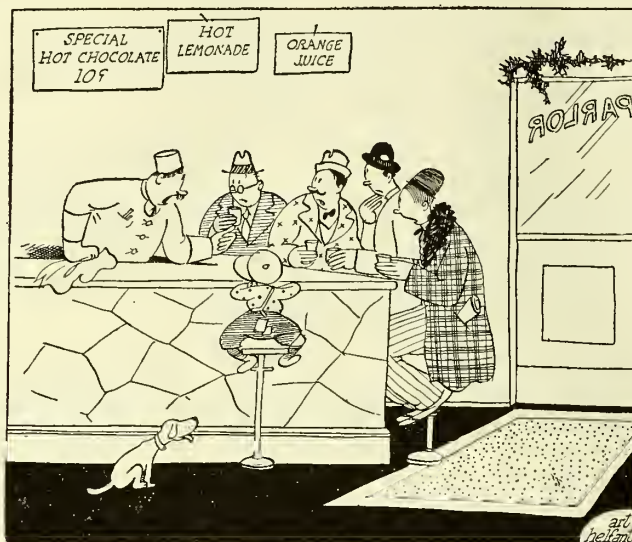
## Overloaded

Rub: "The United States has one car for every fourteen persons."

Dub: "G'wan! There can't that many people ride in a Ford."

## Treat 'Em Gentle

An old sergeant was noted for his ability as a drill-master and was invariably assigned to the task of breaking in new recruits. There came to the company a captain with advanced ideas, who quickly noted that the sergeant was as proficient in pro-



Ex-Barkeep: "Drink it up gents, get it off the bar!"

fanity as he was in the I.D.R. He took him to task.

"Sergeant," he said, "I have no complaint to make of your ability, but I want you to realize that you are to teach these men how to drill and not how to swear. And I want you to realize that explanation is necessary before calling them down for inferior work. Now I expect to see some improvement in your methods."

"Very good, sir."

The following day he overheard the sergeant at instruction.

"Now I want to see you step out lively, my sons. And keep your eyes straight to the front, my sons. And hold your heads up, my sons. You know the kind of sons I mean."

## Suggestions of a Doughboy

*Being the Suggestions of a Doughboy on the Manner of Conducting the Next War, Together with Certain Reflections on the Conduct of the Last One.*

6. That the logical man to run a squad is the corporal of that squad and not the corps commander. If the corporal is no good, the remedy is not to have the corps commander add to his other duties those of the corporal, but to get another corporal. If the corps commander is a good corps commander he will not have time to learn how to be a good corporal too. If he attempts to do both he will inevitably make a mess of both. Yet lots of them try.

(To be continued)

## But, Oh, for the Halves!

Abe's son was on the football team at college. Coming home with a team-mate to spend the week-end, he burst into his father's office, crying:

"Dad, I'm home for two days and I brought our quarter-back with me."

Old Abe beamed.

"Dot's fine, my boy," he congratulated.

"I'm glad to see you mix beesness mit pleasure."

## Right on the Spot

Little Boy: "Mother, wasn't that a funny dream I had last night?"

Mother: "How in the world should I know anything about your dream?"

Little Boy: "Well, you ought to. You were in it."

## A Heavy Load

Kriss: "After we had sampled the home brew last night, we organized a vocal quartet."

Kross: "Who carried the bass?"

Kriss: "It took three of us to get him home."

## The Captain Won

When General Pershing was in Coblenz he reviewed the entire "Rhine Division" at Weissen-thurm, near there. All officers were instructed to snap out of it and answer any questions put by the general without hesitation. One captain had this especially well in mind.

"How many expert riflemen have you in this company?" queried the general.

"Twenty percent, sir," snapped back the captain.

"How many sharpshooters?"

"Forty-two percent, sir," just as snappily.

"How many marksmen?"

"Seventy-six percent, sir," instantaneously.

"How is this, captain?" asked the general, after his aide had showed him the total of figures he had jotted down on his pad. "This totals 138 percent of your company."

"The company is over-strength, sir," snapped back the captain.

## As Specified

"William," said the mother sternly, after just one look at her offspring, "didn't I promise you a good whipping the first time you fought with that new little boy?"

"Yes, you did, maw, an' what I wanta know is how did you find out beforehand the kid's such a scrapper?"

## An Improvement

"Where you goin', Ma?"

"To a surprise party, dear."

"Aren't you goin' to take all of us?"

"No, dear, you weren't invited."

"But, ma, don't you think they'd be a lot more surprised if they saw all of us comin'?"

## Mistaken Identity

The oil-stock salesman was perhaps the slickest of his kind. His emotional picture of the kingdoms of the world that must shortly fall into the hands of every possessor of a share of stock of the Goofy Gusher Company was so colorful as to stir the very soul of the seven-year-old eaves-dropper at the conference between the philanthropist and his prospective victim.

"Oh, mamma," gasped Johnny, breathless with haste and excitement, "please come quick! Santa Claus is down on the front porch with his whiskers shaved off and is goin' to give everything he's got to papa!"

## Sweet Anticipation

"You look dejected."

"Yes. Married life gets on my nerves."

"Been married long?"

"No. The wedding takes place tomorrow."



## How Long Do You Expect to Live?

(Continued from page 8)

"The thing that may interest you most of all is to note that the twenty-year endowment plan, which is the most expensive of all, temporarily leads the league. But it is by no means a sure winner of the pennant. In fact, its popularity is waning the fastest of all; and the club that now stands in third place is its most dangerous rival. The curve of growth of the ordinary life policy club is shooting up these days like the arc of a high fly to deep center field.

"It's not my business to play any favorites in this league, and I don't, I'm simply telling you what's happening. Pick your own winner. The idea of the endowment plan has the double appeal of both protection and savings. Your life is insured while you pay for it, and if you survive the twenty or thirty years of the period in the contract, you can then walk into our office and collect a young fortune. This idea apparently had its greatest appeal to the young and unmarried ex-service man in the first days after he shed his uniform. It dazzled him so that it made him forget to study the advantages of the less expensive plans."

"How much a month," the visitor asked, "for age twenty-five, per \$1,000 worth of insurance, twenty-year endowment plan?"

"Three-thirty-three," Colonel Penington answered. "Or three times as much as for the ordinary life policy."

Do a little figuring on what this runs into if you take out \$10,000 worth of it and you can see why the endowment plan is losing in general popularity while the ordinary life is gaining. Also recall, from your own experience, how many of your buddies have got married since the war. Marriage doubtless changed a good many viewpoints in this matter. The single man, with nobody to support, might picture himself walking into a government office twenty years later to collect \$10,000 and take a trip around the world. But the married man might have a less selfish slant on insurance, and count closer on the cost of it. One who is figuring on how to get the maximum protection for his family's future at the minimum of expense might well decide that his best buy is a policy of ordinary life. He would give some careful study to this table of comparative costs per month for \$1,000 for an applicant of age 25:

Ordinary life insurance.....	\$1.29
Thirty payment plan.....	1.53
Endowment at age of sixty-two.....	1.68
Twenty annual payment plan.....	1.91
Thirty-year endowment plan.....	2.09
Twenty-year endowment plan.....	3.33

"What advantages are urged for these other plans?" the interviewer asked next. "What about twenty annual payment—whatever that means? And why does it stand so high in the league?"

"It means that you come across once a year for twenty years, and then the agony ceases," the division head explained. "The advantages urged for it are that you pay for it in the years when your earning capacity is supposedly the greatest, that you don't have to worry about it but once a year, and that you are all paid up for it and



*Pos-i-tiv-ly!*

*They Satisfy*

and the blend  
can't be copied

# Chesterfield

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LIGGETT & MYERS TOBACCO CO.

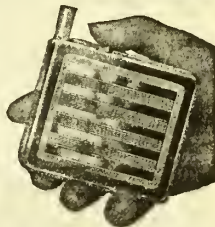
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**SPECIAL OFFER**  
Made to build New Business. A trial will make you our permanent customer.  
**PRIZE COLLECTION** Radish, 17 varieties, worth 15c; Lettuce, 12 kinds, worth 15c; Tomatoes, 11 the finest, worth 20c; Turnip, 7 splendid, worth 10c; Onion, 8 best varieties, worth 15c; 10 Spring Flowering Bulbs, worth 25c—65 varieties in all; worth \$1.00.  
**GUARANTEED TO PLEASE.**  
Write today; mention this paper  
**SEND 10 CENTS**  
to cover postage and packing and receive this valuable collection of seeds postpaid, together with my big instructive, beautiful Seed and Plant Book, tells all about Buckbee's "Full of Life" Seeds, Plants, etc.

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"Just press the button, that's all." The latest in "smoke" cases. Keeps cigarette in perfect condition and prevents crushing. Works perfectly every time. Every smoker wants one.



Agents—write for exclusive territory. It's an easy seller—from \$1.00 to \$15.00. Agents are making big money. Send \$1.50 for sample of this popular case. Act now—today—before your territory is sold.

The Lyons Mfg. Co.  
Formerly The Lyons Level & Tool Co.  
342 York Street, New Haven, Conn.





# TYPEWRITER SENSATION

Free Trial—Use as You Pay

After trial send us only \$5.00 a month until the low total price of \$59.85 is paid, and the machine is yours. This is absolutely the most generous typewriter offer ever made. Do not rent a machine when you can pay \$5.00 a month and own one. Think of it—Buying a \$100.00 Machine for \$59.85. Cash price \$54.00, just a little more than half its original price.

## L. C. SMITH

Perfect machines, Correspondence size, Keyboard of Standard Universal arrangement. 38 Keys, writing 76 characters—universally used in teaching the touch system. The entire line of writing completely visible at all times, has the tabulator, the two color ribbon, with automatic reverse, the back spacer, ball bearing type bars, ball bearing carriage action, ball bearing shift action, in fact every late style feature and modern operating convenience. Comes to you with everything complete; tools, cover, operating book and instructions—nothing extra to buy. You cannot imagine the perfection of this beautiful reconstructed typewriter until you have seen it. We have sold thousands of these perfect late style machines at this bargain price and every one of these thousands of satisfied customers had this beautiful, strictly up-to-date machine on five days' free trial before deciding to buy it. We will send it to you F. O. B. Chicago for five days' free trial. It will sell itself, but if you are not satisfied that this is the greatest typewriter you ever saw, you can return it at our expense. You won't want to return it after you try it, for you cannot equal this wonderful value anywhere.

Send No Money Put in Your Order Now **\$4.85** AFTER TRIAL

When the typewriter arrives deposit with the express agent \$4.85 and take the machine for five days' trial. If you are convinced that it is the best typewriter you ever saw keep it and send us \$5.00 a month until our bargain price of \$59.85 is paid. If you don't want it, return it to the express agent, receive your \$4.85 and return the machine. We will pay the return express charges. This machine is guaranteed just as if you paid \$100.00 for it. It is standard. Over half a million people own and use these typewriters and think them the best ever manufactured. The supply at this price is limited, the price will probably be raised when next advertisement appears, so don't delay. Fill in the coupon today—the typewriter will be shipped promptly. There is no red tape. We employ no solicitors—no collectors—no chattel mortgage. It is simply understood that we retain title to the machine until full \$59.85 is paid. You cannot lose. It is the greatest typewriter opportunity you will ever have. Do not send us one cent. Mail Coupon Today Sure.

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 Smith Typewriter Sales Co., Department 120 Chicago 218 N. Wells St.  
 Ship me the L. C. Smith Typewriter, F. O. B. Chicago, as described in this advertisement. I will pay you \$5 monthly as rent until the \$55 balance of the SPECIAL \$59.85 sale price is paid. The title to remain in you until fully paid for. It is understood that I have five days in which to examine and try the typewriter. I choose not to keep it. I will carefully repack it and return it to the express agent. It is understood that you give the standard guarantee.

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Executive Accountants command big salaries. Thousands of firms need them. Only 3000 Certified Public Accountants in U. S. Many are earning \$5,000 to \$10,000 a year. We train you thoroughly by mail in spare time for C. P. A. examinations or executive accounting positions. Knowledge of bookkeeping unnecessary to begin. The course is under the personal supervision of William B. Gessner, B. S., C. P. A., former Controller and Instructor, University of Illinois; Director of the Illinois Society of Certified Public Accountants, and of the National Association of Cost Accountants, assisted by a large staff of C. P. A.'s, including members of the American Institute of Accountants. Low tuition fee—easy terms. Write now for information. LaSalle Extension University, Dept. 1361-H, Chicago  
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have nothing further to worry you when you get past your prime. The premiums on all forms of converted insurance may be paid monthly, quarterly, semi-annually or annually.

"The thirty payment is the same plan extended over an additional ten years, and with a little cheaper rate per annum.

"Endowment at the age of sixty-two is much cheaper for a young fellow than the other two endowment plans. For a man of age 25 it's really a thirty-seven-year endowment, you see."

"How would the popularity of the six types compare at present if you drew a chart of their rise and fall?" the visitor inquired.

"You'd see twenty-year endowment falling steeply," the director answered, "and ordinary life just as steeply shooting skyward. Twenty payment life would show a slight rising curve. The other three remain at present about on the horizontal, although thirty-year endowment took a drop before it found today's level."

There you have, in brief outline, the status of converted government insurance at the opening of the 1922 season. One more table of batting averages and we'll call it a day's work. In the amount of money represented by the policies in force on December 1, 1921 (the latest table compiled at the time of this interview), the leader of the league is not the twenty-year endowment plan, but the runner-up on our other list, twenty payment life:

Twenty annual payment plan.....	\$383,906,500
Twenty-year endowment plan.....	313,059,500
Ordinary life insurance.....	192,883,000
Thirty-year endowment plan.....	68,151,500
Endowment at age sixty-two.....	62,018,500
Thirty annual payment plan.....	47,233,894
Total .....	\$1,067,252,894

## Keeping Step with the Legion

(Continued from page 10)

of the part it must play in the life of the community.

Evidence accumulates that the Legion is everywhere recognizing its community obligations. For instance, it was noted in this department three weeks ago that Peterson-Cram Post of Pittsfield, N. H., had organized a local Chamber of Commerce on its own account. Well, it seems that Waltz-Hodgins Post of Auburndale, O., a suburb of Toledo, has done the same thing, and did it just as early. We aren't trying to start an argument as to which post did it first; in fact, since each post acted independently and didn't know the other was doing it, from our point of view they both get credit for doing it first.

Waltz-Hodgins Post has 300 members, and it goes without saying that many of the members of the new Chamber of Commerce are Legionnaires. It also goes without saying that the Auburndale Chamber of Commerce is not against adjusted compensation.

## If Ketchikan Can, You Can

KETCHIKAN, ALASKA, is a town of less than 2,500 inhabitants. It has a Legion post of 150 members.



## Watch the Finish!

It's funnier than a circus—especially when YOU know how and the other fellow doesn't. Puzzle Peg is the name of this real man's game you hear everybody talking about. Men are spending hours of their spare time in trying to solve this, the most baffling, mysterious puzzle ever invented.

## Can it Be Done?

That's what they all ask after they have tried for hours in one fruitless attempt after another—of course it can. Already twelve ways of doing it have been found. Surely you can find ONE. And you will have more honest-to-goodness entertainment out of it and more fun watching your friends try it than you ever had out of any other game you ever played.

## Puzzle Peg

is the greatest solitaire game wherever men gather. Played by one it makes fun for all. Splendid for home entertainment, also for travelers and for those who are shut in. Get your Puzzle Peg set today. Sold at druggists, newsdealers, department stores, in fact wherever good games are sold.

If you have trouble in getting your set send only 50c and we will mail you one postpaid.

LUBBERS & BELL 729 Second Ave., CLINTON, IOWA

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ONE CARAT  
\$145.00

Only as diamond importers is it possible to offer at this price, blue-white, full-cut, genuine diamonds. If you can duplicate this for less than \$250.00, send it back and we will refund every cent you paid. Set in 14Kt. plain or engraved solid gold mounting, ladies' or men's. A written refund guarantee accompanies every order.

Write for Wholesale Bargain Catalog

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172 NASSAU ST. DIV. 387, N.Y.



## "I Will Cut Your Tailor Bill"

You Legionnaires know what it meant in the army to have a snappy suit, a neat, close-fitting collar, well-cut trousers. And you want carefully-made clothes now—even more than you did in service. And you don't have to govern your choice by issue material—and refitting.

I make good clothes, the kind you want to wear—Fifth Avenue style at popular prices. My profit comes from a fixed labor charge—a small profit on my suit and many orders. I don't figure on a profit on cloth—I will make your suit if you will send me your own cloth—bought where you will.

I will make you a high-class, genuine tailored suit for \$25. And I pay all shipping charges.

But if you want cloth, I will send you our beautiful patterns to choose from. My latest fashion book, samples and self-measuring blank make it dead easy for you.

### Legionnaires, Here's a Job for You

I will give you a post or community agency. You wear our make of suit and take orders—big commission, a fine job, and a chance to go into business for yourself. I will also make this proposition to posts, posts that need money for their treasury.

If you are around New York, call. Legionnaires are welcome—I am one.

WRITE ME NOW

J. O. BURT, President

THE PERFECT WHOLESALE TAILORING

629 6th AVENUE NEW YORK



## Ever Get Fired?

You won't get fired or laid off if you work for Uncle Sam. When everybody else is worrying about his job or looking for work, the U. S. Civil Service Employee is earning good, steady pay in a pleasant occupation of his own selection.

**\$1600 to \$2300 a Year Guaranteed**

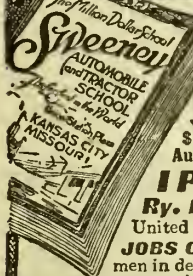
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**Mechanically Inclined**—to send for my big illustrated 72-PAGE Free! BOOK—

It tells how in a few weeks you can earn from \$150 to \$400 a month in the Auto and Tractor business.

**I PAY Ry. Fare** Will rebate railroad fare from any point in the United States to Kansas City.

**JOBS OPEN.** Sweeney trained men in demand. See list of jobs. Learn in eight weeks. No previous experience necessary. Use tools not books.

Simply send name and address today, a post card will do, for Free book and 27 photographic reproductions of machineshop work, etc. in world's largest and finest trade school. Let's Go—Write Now!

**LEARN A TRADE—Sweeney**  
SCHOOL OF AUTO-TRACTOR-AVIATION  
128 SWEENEY BLDG. KANSAS CITY, MO.

Here is what Ketchikan Post accomplished last year:

Held twenty-one regular and two special meetings.

Conducted an elaborate Armistice Day ball.

Gave a two-night Christmas dance in conjunction with the Auxiliary.

Operated its service department so effectively that a visiting representative of the Veterans Bureau found nothing to do.

Held masquerades, smokers and picnics.

Built a float that took first prize in the city's Fourth of July parade.

Got out an all-Legion, twenty-four page edition of the *Ketchikan Alaska Chronicle* which quadrupled its circulation to 5,000 copies and earned \$650 for the post after paying \$900 expenses. The Auxiliary had a big share in the work.

Organized a movement to obtain a bigger hospital for the city and equip it with an ambulance.

Staged "A Pair of Sixes" for a two-night run and cleared \$350.

Appointed a post building committee which is trying to secure from the Government a site for a projected post hall and community building. The building fund now totals \$632.80.

We asked the printer to put that about the hospital in at-ease type not because it may be the most important achievement in Ketchikan Post's year (we don't know how often people get sick in Ketchikan), but because it provides such a perfect example of a post's applying the golden rule to its home town. "By their fruits ye shall know them" applies as strongly to the Legion as to anything else. If your post is undertaking any enterprise aimed at making your town a better place to live in, let's hear about it.

### Ceremonials for Posts

THE nine ceremonials, designed to cover every post function requiring the use of a ritual, which were adopted by the Third National Convention, will soon be available in pamphlet form, and sufficient copies will be sent to each department headquarters to allow one to every post. The Emblem Division of National Headquarters is also planning to issue a more elaborate booklet containing the ceremonial forms, details of the sale of which will be forthcoming later.

The breadth of view taken by the National Committee on Ceremonials in preparing the Legion ritual is well exemplified by the fact that a Roman Catholic priest, a Jewish rabbi and a Presbyterian minister were members. With this in view it seems unnecessary to point out that all of the prayers and religious exercises embodied in the ceremonials are wholly non-sectarian. The most discussed point in committee meetings, and the one detail which was amended on the convention floor at Kansas City, was the question of whether a single Legionnaire who objected to prayer on conscientious grounds could prevent its being uttered by voicing an objection. As an alternative the committee suggested a silent period of thirty seconds instead of prayer if a majority so directed. The convention voted that a majority vote should be necessary, rather than the

\$10,000

a year and more has come to men through reading this little Book. Send for it today.



## Free! The Book that Brings Amazing Jumps in Earnings

THIS wonderful book has shown hundreds of men the way from small pay jobs to magnificent earnings. It has brought bigger money than they dreamed possible to men in all parts of the country, engaged in all lines of work. Suddenly, as if by magic, they have stepped up to big positions that pay them five, ten and fifteen times as much money as they ever made before.

For example, Charles A. Berry of Winterset, Iowa, who has been a farmhand at \$50 a month, now reports earnings of over \$1,000 a month. C. W. Campbell of Greensburg, Pa., writes that his income for thirty days is \$1,562 and George W. Kearns stepped from a \$60 a month job to earnings of \$524 in two weeks.

### Just One Step From Small Pay to Big Money

What these men and hundreds of others like them have done, you can do. Their good fortune came to them in an amazingly easy way through the help of the National Salesmen's Training Association. They have found their success in the great field of Salesmanship—the biggest paying, most fascinating branch of modern business. They are all Master Salesmen now—yet a short time ago they had never had a day's selling experience.

### No Cost—No Obligation

The same opportunity that brought them such great, sudden success, is now open to you. The same remarkable little Book that showed them the way to big money is offered to you absolutely FREE! Simply mail the coupon today. In addition you will read how you too can easily become a Master Salesman in your spare time at home—and how the Free Employment Service of the N. S. T. A. will assist you in securing a Sales position as soon as you are qualified and ready. Just mail the coupon—NOW.

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National Salesmen's Training Association, Dept. 75-A, Chicago, Ill.

Please send me free the Book that brings amazing jumps in earnings. Also Free Proof that I can become a Master Salesman with information about your Free Employment Service and list of business lines with openings for Salesmen.

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Address.....

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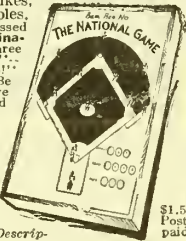
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The National Game  
**PLAY BALL**  
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Real base-ball played on any table, anywhere. Everybody going wild about it. All the interest of an actual hall game without delays, discomfort, or inconvenience. Excitement! Wow! Oh, Mail! Nothing else like it. You'll have a thousand dollars' worth of enjoyment every evening.

**Bam-Bee-No**

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objection of a single member, to govern the question of whether a prayer should be uttered by the post chaplain or whether the members should stand during a thirty-second period of silence.

The ceremonials printed in the booklet about to be issued are: Opening and closing of post meetings; initiation; installation of officers; dedication of colors, halls and memorials; funerals; Memorial Day (in public hall or grove); Memorial Day (at cemetery); Independence Day; Armistice Day.

The committee is careful to distinguish between the spirit to be manifested on Memorial Day and on Armistice Day, regarding the former as "a day in memory and honor of the dead," and the latter as "a day of thanksgiving for victory and peace."

**"The Man Without a Country"**

WHEN The American Legion film of Edward Everett Hale's "The Man Without a Country" was being made, some 500 Marines were allowed to take part in the battle scene by special Navy Department permission. The result was a fight that would have brought cheer to the heart of any movie producer. There were some genuine minor casualties, though by some miracle the camera came through unhurt.

"The Man Without a Country" has gone big wherever due advance announcement of it has been made. It broke records in Illinois, where Kankakee, for instance, reported \$750 net profit on four nights' showing by the local post. A week in Indianapolis netted \$1,600. A print of the film is being used aboard ships by the Navy Department. Admission is free, but you have to be a gob to get in.

S. H. Boynton, 1514 Kimball Bldg., Chicago, Ill., is selling state rights of the officially-endorsed picture to Legion department headquarters. If your post wants to show the picture, and can promise enough advance publicity to assure the attendance which the picture deserves, write your department adjutant, who will be glad to let you know about booking arrangements.

EVERY post should ask its high school for the privilege of "using its gymnasium one night a week," is the tip gleaned from the Minnesota department's weekly news letter, conveying a recommendation from the Tyler (Minn.) Post, which reports that "chasing the ball around the court 779 times every Monday evening makes married men forget their troubles, the young feel younger and the dreamers act out their dreams."

**And Then the War Began—**  
(Continued from page 5)

forty Bavarians, the widely advertised cut-throats of the German Army, hopped down on us. The first raid on American troops was in full swing. They had crawled up to our wire under cover of their barrage and the moment it lifted were right on top of us.

Corporal Gresham was standing in a dugout entrance when a man in an American uniform came running by and said to him, "Who are you?" to which Gresham replied, "An American, don't



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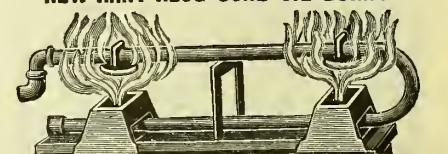
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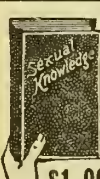
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shoot." The man replied, "You are the one I'm looking for," and immediately shot him through the eye. Private Hay was also shot through the head by a man in a dark uniform whom he thought was one of his own comrades.

The body of Private Enright was found next morning on top of the parapet. He had evidently been captured and, refusing to accompany his captors, put up a hard fight before he was killed, as the ground was torn up and trampled down for some distance around his body. His throat had been cut from ear to ear, and his chest ripped open. The medical officer also reported finding twelve bayonet wounds in his body.

The Germans retired after a period of probably fifteen minutes carrying all their dead and wounded, and eleven of our men as prisoners including Platoon Sergeant Edgar M. Halyburton and Corporal Mulhall. They cleaned the trench of every piece of our equipment they could lay their hands on, and left none of theirs behind as evidence of the unit to which they belonged. Our wire patrol, however, two mornings later found several pieces of their equipment which they dropped on the rush back to their trenches.

In checking up our casualties we found we had lost eleven men as prisoners, had seven badly wounded, and three killed. Twenty-one men, or practically fifty percent of our platoon, were eliminated for further duty by that first raid.

Entering that sector but four hours previously as green troops, most of us having been in the service a short time prior to our leaving the States, day-break brought to us all the reality of the horror and cruelty of the work we had to do, and changed us from callow youths to grim and silent men with a lust for revenge. Instead of breaking down our morale as he had tried to do, the enemy only succeeded in making us more determined than ever to whip him at his own game.

Next morning we carried our three dead comrades back to the rear and buried them with simple military honors. The French General commanding our sector, in a short speech of beautiful sentiment, expressed the wish that the bodies of those three boys should forever remain in the soil of the country which they came so far to protect and for which they gave their lives; that their graves should always be a shrine of hallowed ground to which his people could go in a spirit of gratefulness and sorrow.

Our division later participated in many stirring scenes of battle, but in the minds of those of us who remain from Company F, the memory of that first night's raid will ever be as vivid as the lightning's flash on a summer night. Nine days later, utterly fatigued, grimy, unshaven and covered with mud, we were relieved by the French who once more took their places in the "quiet" sector.

### Outfit Reunions

Owing to the time necessary to print this magazine, contributions for this column must be received three weeks in advance of the events with which they are concerned.

Co. I, 302d INFANTRY—Former members requested to communicate with George K. Marshall, Box 56, Eastondale, Mass., regarding reunion to be held in January.

4TH DIVISION—Plans under way for association of all Southern Ohio men, formerly in Fourth Division, for reunion. Address A. J. Fitzgerald, 510 West 7th st., Cincinnati, O.



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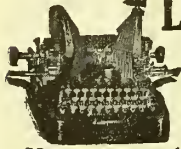
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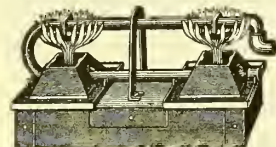
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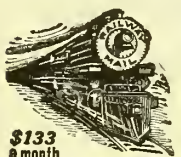
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### BOOKS RECEIVED

MAJOR CONELLY'S FRONT LINE FIGHTERS. *First Battalion, 148th Infantry.* By William Cadwallader. Copies can be secured from L. S. Conelly, c/o The Conelly Company, Cleveland, O.

A JOURNAL OF THE GREAT WAR. By Charles G. Dawes. In two volumes. Houghton Mifflin Company, Boston.

THE BIRTH OF OUR FLAG, AND FLAG ETIQUETTE. By Louis Barcroft Runk, through whom copies are obtainable, c/o Hunsicker & Runk, 703 Bailey Building, 1218 Chestnut St., Philadelphia. J. P. Lippincott Co., Phila.

THE BATTLE OF THE PIAVE. June 15-23, 1918. Translated by Mary Prichard-Agnetti, Hodder & Stoughton, Ltd., London. Copies can be secured from George H. Doran Company, New York.

### The Prairie Division\*

ILLINOIS contributed the 33rd Division to the war, and as the 33rd embodied the National Guard of the State, it was fair enough for it to take the name of the Illinois Division. But Illinois contributed in all over 250,000 men—the makings' not of one, but of six or seven or eight divisions.

As a memorial publication, this book is the most elaborate of all divisional histories. To begin with, it is by far the most fully illustrated. In addition to an exceptionally wide selection of portraits and groups, there is an unusually full series of the various sectors occupied by the division from Camp Logan to the Rhine. In fact, these cover so wide a variety of sectors that a skeptical reader might assume (as an offhand impression) that the editors had thrown in for good measure a general picture book of the Western Front, showing the high spots of French, British and American sectors alike, with true inter-Ally impartiality. But as a matter of fact, the 33rd has a right to all these views by title of souvenir; its trail covered all this territory—and few American divisions could stake out a claim over a wider variety of sectors. Its two Infantry brigades rambled from the British front to Verdun and the Woivre, while the 58th Artillery Brigade took part in the St. Mihiel attack and went through nearly all the Meuse-Argonne.

The 33rd went into line first on the British front, four companies taking part in an Australian attack east of Amiens on July 4th; and on August 9th, the second day of the great British counter-offensive, the 131st Infantry made a brilliant attack against Chipilly Ridge. Ten days later, the division moved away to join the First American Army, and early in September took over the Verdun front immediately west of the Meuse. This was the famous Mort Homme sector, and from it comes a particularly interesting series of illustrations of one of the hottest corners of the Verdun battlefield.

Here the division waited for the rest of the Army to come up for the Meuse-Argonne, and here it went forward on September 26th. In this great attack the part played by the 33rd was particularly successful; by a skillful maneuver it drove past the Bois de Forges, the basis of the German position west of the river, and took it in the flank, gathering in the machine gunners still waiting for the assault to come up in front. For the next ten days the division held the line of the Meuse, which formed the right flank of the new front. When the attack was extended to the right bank on October 8th, the 33rd's Engineers got bridges across the mucky Meuse valley under heavy artillery fire; the Infantry made good the crossing and

\*ILLINOIS IN THE WORLD WAR: An Illustrated History of the 33rd Division, Prepared with the Co-operation and under the Direction of the Commanding Officers of the Units Comprising the Division. — States Publication Society, Chicago.

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joined in on the left flank of the attack of the 17th French Corps. Here they were given rather a warm welcome by the Boche, and during the next ten days the hills east of the river were a decidedly lively sector. On October 22nd the division was pulled out for a rest, forty-four days after the day it had gone into line on the Mort Homme.

The rest consisted of marching south to Troyon and taking over a quiet sector twelve kilometers wide at Les Eparges, on the front left by the St. Mihiel attack. Here, during the last three days of the war, the 33rd pushed out into the Woëvre and took Marchéville and Riaville, and was striking against the Hindenburg Line when the Armistice came.

In the meantime the division's artillery brigade had been making a service record of its own, in other sectors. After two months at Valdahon, the 58th Brigade was judged ready for business and was at once put to work in the St. Mihiel attack, where it supported the First Division in driving through just east of Montsec, forming the left flank of our main attack. Tactically, this was a very exacting job in more ways than one, and the result showed how well it was carried out. Then, instead of rejoining its own division, the brigade was lent to the 91st for the opening of the Meuse-Argonne. Again the 58th made a good job of it; the Infantry of the 91st made one of the best advances of any division on September 26th; and the brigade performed the striking stunt of getting three batteries of 75's, with full supplies of ammunition, promptly across the famous muck-hole No Man's Land and cross-roads at Avocourt. Before dusk, these batteries "had gone into position from one-half to one and a half kilometers behind the Infantry outpost lines; had oriented their guns and had laid them for fire." Next day two whole regiments had got forward. If every artillery brigade along the army front had done as well, the first phase of the Meuse-Argonne would have ended along a very different line.

The brigade stuck it out here in the center of the front for a fortnight more, supporting the 32nd Division through the toughest part of the Second Phase; carrying the line through the rough country of the Giselher Stellung right up to the Kriemhilde trenches.

After a fortnight's rest, it was back in line for the final assault on the first of November, again in the center, and supporting this time the 89th. The work of the Artillery on the first of November is too well known for further compliments to be necessary; and during the next week, in spite of worn-out horses, the Artillery managed to follow the Infantry's advance to the Meuse closely enough to open fire on the Sedan-Metz railroad as early as November 5th.

Altogether the brigade could claim an extra clasp or two for the amount of work it had put in during the last two months of the war, and for the kind of work it had delivered. It could claim, also, a record as an orphan outfit—it was only in Luxembourg, two months after the Armistice, that the brigade rejoined the rest of the divisional family.

The 33rd has adopted the novel plan of writing its divisional history en echelon. Each unit tells its own story; brigades and regiments, the ammunition train, trench mortar battery, engineers, machine gun and signal battalions, sanitary and supply trains and the M. P.'s all relate their own adventures and set forth their own view of what happened. This method results in some repetition and occasional contradictions, but it brings in many things that would have been pinched out by a single command in the editorial office, and produces an unusually interesting divisional history. It also scatters and mixes up illustrations to an inconvenient extent, and there is no index or list of things to help us out. Lt. Col. F. L. Huidekoper contributes an outline of the history of the organization as a whole. It makes one or two rather extensive claims for the division, but is a clear and intelligent summary.

T. H. THOMAS.



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# PRO AND CON

Editorial Comment on the Activities of The American Legion

In an address in Philadelphia, Col. Hanford MacNider, National Commander, gave The American Legion as a body both timely warning and advice. The Legion had not quite been accepted "by the American people," he said. "They like us, but—expresses the nation as a whole." The remark, from any other source, might have sounded unfriendly. Coming from Colonel MacNider, it was by itself a wholesome sermon. It is as an organization, not as men who saw service in the war, that The American Legion has failed to be accepted by the American people in the way its leaders would like. On too many occasions and in too many localities The American Legion has gone outside its rightful field and entered upon activities from which it would better have abstained. One thing that the Legion needs for its own good, in order to be respected, is to teach its members to respect the rights of others and to train them in self-discipline for the restraint of the more headstrong and unruly Legionnaires. The Legion still needs to learn the advantages of prudence, moderation and temperance in speech if it is to retain public good-will and deserve public confidence.—*New York World.*

Here we are in a reconstruction period. In the hurly-burly of living and making ends meet, we come to the conclusion that this is a world of grief and worry. We lose sight of the better things, such as community service. Then comes along The American Legion, for their country. Their spirit is unquestioned—their intentions are apparent. The American Legion stands for the finer things in the community and the country. There is only one moral to draw from thoughtful consideration of The American Legion and that is that every organization interested in better government can depend upon The American Legion to stand as an advance guard.—*Leavenworth (Kans.) Post.*

The war took a terrible toll of lives and cost billions of treasure, but it left one priceless asset—The American Legion. It is hard to measure the value of that compensation. The American Legion stands as our first and best line of defense against all enemies of the American government, at home and abroad.—*Missoula (Mont.) Missoulian.*

There is no ground for discouragement because there are more ex-service men out of The American Legion than in. It is rather a stimulant for those who are in to draw into its membership those who are out, partly because they have not yet grasped the character of the organization and partly because of a number of other reasons which vary as much in purpose as the men themselves vary in temperament.—*New Haven (Conn.) Courier.*

Watching a parade of American Legion boys, the thought came that it was only a short while ago that we saw them marching away to enter service. Then, to most of us, nothing was too good for them. Now, to some of us, anything is good enough for them.—*Detroit (Mich.) Journal.*

The American people are under obligations to The American Legion for putting into concrete expression their sentiments respecting radicals, their aims and activities. There is not nearly so much red agitation or red propaganda as there was during the war and for months afterward.—*Anacanda (Mont.) Standard.*

It is not what The American Legion has accomplished, but what it is destined to accomplish, that gives most hope for the future. Its ideals are the foundation stones of American progress, and we predict that during the next half century it will exert a greater influence for progress and for the maintenance of the principles underlying our government than any other organization. From its ranks will come, to a large extent, the leaders in social, political and economic life.—*Staunton (Va.) Leader.*

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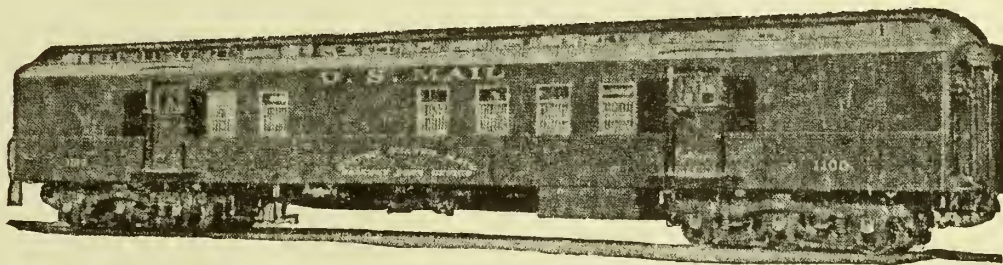
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# How Little Social Errors Ruined Their Biggest Chance

VIOLET CREIGHTON was proud of her husband. And she had reason to be.

Six years ago he was at the very bottom of the ladder. Now he was almost near the top. One more decisive step—and they would be ready to step across the boundary, into the world of wealth, power and influence.

No wonder Ted was elated when he brought the good news home. "Well, Vi, it has come at last!" he beamed. "Crothers has left and I'm to have his place. I'm actually going to be one of the vice-presidents of the company."

Violet was duly surprised—and delighted. "The wife of an officer of the company," she laughed. "Sounds good, doesn't it?" and together they planned for the wonderful days to come, of the big things he would accomplish and the charming functions of which she would be hostess. Yet beneath their happy planning was a subtle, unexpressed fear which both realized—yet which both ignored.

## An Invitation Is Received

The next evening, Ted brought even bigger news. They were to dine at the Brandon home—actually be the guests of William Brandon! Violet knew how happy Ted must be, how he had dreamed of and longed for this very opportunity. Yet, when he told her of the dinner invitation, there was a sudden tug of pain at her heart.

Oh, she was happy enough, and proud that Ted had reached his goal. But were they ready for it—would they enter their new social sphere gracefully and with a cultured charm, or would they make a blundering mess of it?

"But do you think you should have accepted, Ted?" she queried. "You know how elaborately the Brandons entertain, and how—well, formal they are. Why, I don't even know whether it is correct for me to wear an evening gown!"

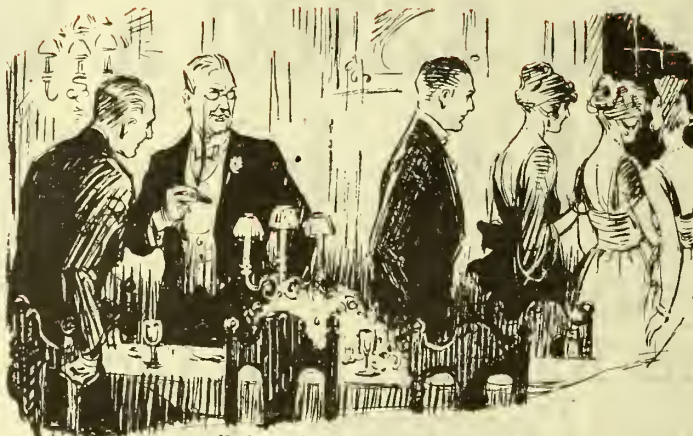
Ted was silent for a moment. "I couldn't possibly refuse," he said slowly. "We'll simply have to see it through. Mr. Brandon wants to have a long chat with me before the final arrangements are made. But I'll admit I'm kind of worried myself. Now, do you suppose I may wear a dinner jacket or must I wear full dress?"

For the first time, the Creightons realized that there was something more than business status if they were ever to be real successes—they realized that personality, culture, and social charm played an important part. And they felt keenly their lack of social knowledge, their ignorance as to what was correct and what was incorrect.

## Bad Mistakes Are Made

They reached the Brandon home immediately before the arrival of Mr. Roberts and his wife. There was a certain tacit understanding that if anything prevented Ted from stepping into the vacancy Mr. Roberts would take his place. He was a severely dignified gentleman, and his wife had a certain distinction that immediately commanded respect and admiration. Violet was embarrassed when introductions were made and mumbled a mechanical "Pleased to meet you" several times. She wished she had prepared something brilliant to say.

Violet sat between Mr. Brandon and Mr. Roberts at the table. From the very first she felt uncomfortably ill at ease. Ted, sitting opposite her, was uncomfortable and embarrassed, too. He felt out of place, confused. Mr. Brandon immediately launched into a long discourse on the influence of women in politics,



He knew that the others were watching them, reading in their embarrassment their lack of social knowledge

and under cover of his conversation the first two courses of the dinner passed rather pleasantly.

But then, something happened. Violet noticed that Mrs. Roberts had glanced at her husband and frowned ever so slightly. She wondered what was wrong. Perhaps it was incorrect to eat lettuce with a knife. Perhaps Ted should not have used his fork that way. In her embarrassment she dropped her knife and bent down to pick it up at the same time that the butler did. Oh, it was humiliating, unbearable! They should never have come. They didn't know what to do, how to act.

Mr. Brandon was speaking again. Ted was apparently listening with rapt attention, but inwardly he was burning with fierce resentment. It was unfair to expect him to be a polished gentleman when he had had no training! It wasn't right to judge a man by his table manners! But—why did Violet seem so clumsy with her knife and fork? Why couldn't she be as graceful and charming as Mrs. Roberts? He was embarrassed, horribly uncomfortable. If he could only concentrate on what Mr. Brandon was saying, instead of trying to avoid mistakes!

## The Creightons Suffer Keen Humiliation

Violet, sitting opposite, listened quietly to the conversation. She wished that Mrs. Roberts would not watch her, that she would not make any more mistakes, that the ordeal would soon be over. The butler stopped at her side with a dish of olives.

"I say, Creighton, are you listening to me or not?" With a start, Ted turned toward his host. He had not been listening. He had not been paying attention. How could he, when directly opposite him, before all the guests, his wife was taking olives with a fork! Violet glanced up and saw the look of horror in his eyes. She crimsoned, became embarrassed. But though Mr. Brandon seemed mildly surprised and Mrs. Roberts seemed very near the verge of smiling, the incident was smoothed over and conversation began once again.

For Ted, the evening was irretrievably spoiled. He knew that the others were watching Violet and him, reading in their embarrassment their lack of social knowledge, condemning them as ill-bred and uncultured. But when the ladies rose from the table to retire to the drawing-room, and he rose to follow, he knew by the amused glances of the others that they had hopelessly failed, that they had socially disgraced themselves.

He wasn't surprised, then, when Mr. Brandon remarked, after the other guests had left and Violet had stepped into the next room for her wraps, "I'm sorry, Creighton, but I've decided to consider Roberts for the vacancy. I need a man whose social position is assured, who can meet men of any position on their own footing. The executives in our company must be able to make a good impression wherever they go, and they must be the type of men one instinctively trusts and respects."

## An Opportunity Is Lost

At home that night, Violet refused to be comforted. "It was all my fault—I have spoiled your best chance," she cried. But Ted knew that

he was as much to blame as she.

"Another chance is bound to come," he said, "and we'll be ready for it. I'm going to buy a reliable, authoritative book of etiquette at once."

It was only when the famous Book of Etiquette was in her hands, and she saw how easy it was to acquire the social knowledge, the social poise and dignity they needed, that Violet was happy again. They would never make embarrassing blunders again. They would never be humiliated again. Here was the very information they needed—clear, definite, interesting information that told them just what to do, say, write and wear on all occasions under all conditions!

Ted and Violet read parts of the Book of Etiquette together every evening. It revealed to them all the mistakes they had made at the Brandon home and told them exactly what they should have done. It was positively a revelation! By the time they had finished that splendid book they knew that they would ever after be well poised and at ease even in the company of the most brilliant celebrities!

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